# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

| (Mark One)                      |                                  |                           |             | FORM 10-Q  |                      |   |
|---------------------------------|----------------------------------|---------------------------|-------------|--|----------------------|---|
| X                               | QUARTERLY REP                    | PORT PURSUANT             | го ѕес      | TION 13 OR 15(d) OF THE S  | SECURITIES E         | XCHANGE ACT OF 1934   |
|                                 |                                  | For the                   | quarter     | ly period ended March 31, 2  | 2023                 |   |
|                                 | TRANSITION REF                   |                           |             | OR<br>TION 13 OR 15(d) OF THE 9<br>on period from to _                   |                      | XCHANGE ACT OF 1934   |
|                                 |                                  | Com                       | nissio      | n file number: 001-408   | 73                   |   |
|                                 |                                  | C                         | )<br>rion   | Office REIT Inc.   |                      |   |
|                                 |                                  | (Exact na                 | me of r     | egistrant as specified in its ch   | arter)               |   |
|                                 |                                  | Maryland                  |             |  |                      | 87-1656425  |
|                                 | (State or other juris            | sdiction of incorporat    | ion or or   | ganization)  |                      | (I.R.S. Employer Identification No.)  |
| 2398 E. Camelba                 | ck Road, Suite 1060              |                           |             | oenix  | AZ                   | 85016   |
|                                 | (Address                         | s of principal executiv   | ve offices  | 5)   |                      | (Zip Code)  |
|                                 |                                  | (De sister                |             | (602) 698-1002   | - 4 - )              |   |
|                                 |                                  | (Registra                 | int's telej | phone number, including area c   | ode)                 |   |
|                                 |                                  | ecurities registered pur  | suant to S  | Section 12(b) of the Securities Excl                                     | •                    |   |
| Common Stock                    | Title of each class:<br>\$0      | .001 par value per shar   | e           | Trading Symbol(s):<br>ONL  |                      | Name of each exchange on which registered:<br>New York Stock Exchange   |
| or for such shorter period that | the registrant was required to f | ile such reports), and (2 | ?) has bee  | n subject to such filing requirement                                     | ts for the past 90 d | 1934 (the "Exchange Act") during the preceding 12 months<br>ays. Yes ⊠ No □<br>5 of Regulation S-T during the preceding 12 months (or for |
|                                 | istrant was required to submit s |                           |             | aa i ne required to be subinitied p                                      | arsuant to Rule 10.  | of Regulation 5 1 during the preceding 12 months (of for  |
|                                 |                                  |                           |             | non-accelerated filer, a smaller re<br>npany" in Rule 12b-2 of the Excha |                      | r an emerging growth company. See the definitions of "larg  |
| Large accelerated filer         | □ Accelerated fi                 | ler                       | X           | Non-accelerated filer  |                      |   |
|                                 |                                  | wth company               | X           |  |                      |   |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\Box$  No 🗵

There were 56,663,927 shares of common stock of Orion Office REIT Inc. outstanding as of May 5, 2023

# ORION OFFICE REIT INC. For the quarterly period ended March 31, 2023

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# PART I - FINANCIAL INFORMATION

# Item 1. Financial Statements.

# ORION OFFICE REIT INC. CONSOLIDATED BALANCE SHEETS (In thousands, except for share and per share data) (Unaudited)

|   | <br>March 31, 2023 |    | ember 31, 2022 |
|---|--------------------|----|----------------|
| ASSETS  |                    |    |                |
| Real estate investments, at cost:   |                    |    |                |
| Land  | \$<br>236,966      | \$ | 238,225        |
| Buildings, fixtures and improvements  | <br>1,127,590      |    | 1,128,400      |
| Total real estate investments, at cost  | 1,364,556          |    | 1,366,625      |
| Less: accumulated depreciation  | <br>141,093        |    | 133,379        |
| Total real estate investments, net  | 1,223,463          |    | 1,233,246      |
| Accounts receivable, net  | 24,697             |    | 21,641         |
| Intangible lease assets, net  | 182,629            |    | 202,832        |
| Cash and cash equivalents   | 23,755             |    | 20,638         |
| Real estate assets held for sale, net   | 2,502              |    | 2,502          |
| Other assets, net   | <br>89,826         |    | 90,214         |
| Total assets  | \$<br>1,546,872    | \$ | 1,571,073      |
| LIABILITIES AND EQUITY  |                    |    |                |
| Mortgages payable, net  | \$<br>352,337      | \$ | 352,167        |
| Credit facility term loan, net  | 174,153            |    | 173,815        |
| Accounts payable and accrued expenses   | 19,957             |    | 26,161         |
| Below-market lease liabilities, net   | 12,526             |    | 14,068         |
| Distributions payable   | 5,666              |    | 5,664          |
| Other liabilities, net  | 22,286             |    | 23,340         |
| Total liabilities   | <br>586,925        |    | 595,215        |
| Common stock, \$0.001 par value, 100,000,000 shares authorized 56,663,927 and 56,639,040 shares issued and outstanding as of each of March 31, 2023 and December 31, 2022, respectively | 57                 |    | 57             |
| Additional paid-in capital  | 1,147,466          |    | 1,147,014      |
| Accumulated other comprehensive income  | 4,540              |    | 6,308          |
| Accumulated deficit   | (193,516)          |    | (178,910)      |
| Total stockholders' equity  | <br>958,547        |    | 974,469        |
| Non-controlling interest  | 1,400              |    | 1,389          |
| Total equity  | 959,947            |    | 975,858        |
| Total liabilities and equity  | \$<br>1,546,872    | \$ | 1,571,073      |
|   | <br>               |    |                |

The accompanying notes are an integral part of these statements.

# ORION OFFICE REIT INC. CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except for per share data) (Unaudited)

|  | Three Months Ended March 31,  |         |  |  |  |  |  |
|--|---|---------|--|--|--|--|--|
|  | 2023  | 2022    |  |  |  |  |  |
| Rental   | \$<br>49,990 \$   | 53,017  |  |  |  |  |  |
| Fee income from unconsolidated joint venture                             | 200   | 189     |  |  |  |  |  |
| Total revenues   | 50,190  | 53,206  |  |  |  |  |  |
| Operating expenses:  |   |         |  |  |  |  |  |
| Property operating   | 15,344  | 15,314  |  |  |  |  |  |
| General and administrative   | 4,309   | 3,517   |  |  |  |  |  |
| Depreciation and amortization  | 28,166  | 34,353  |  |  |  |  |  |
| Impairments  | 3,754   | 1,602   |  |  |  |  |  |
| Transaction related  | 105   | 63      |  |  |  |  |  |
| Spin related   | _   | 756     |  |  |  |  |  |
| Total operating expenses   | 51,678  | 55,605  |  |  |  |  |  |
| Other (expenses) income:   |   |         |  |  |  |  |  |
| Interest expense, net  | (7,139)   | (6,847) |  |  |  |  |  |
| Loss on extinguishment of debt, net                                      | —   | (468)   |  |  |  |  |  |
| Other income, net  | 36  | 39      |  |  |  |  |  |
| Equity in loss of unconsolidated joint venture, net                      | <br>(123)   | (41)    |  |  |  |  |  |
| Total other (expenses) income, net                                       | (7,226)   | (7,317) |  |  |  |  |  |
| Loss before taxes  | (8,714)   | (9,716) |  |  |  |  |  |
| Provision for income taxes   | (160)   | (166)   |  |  |  |  |  |
| Net loss   | (8,874)   | (9,882) |  |  |  |  |  |
| Net income attributable to non-controlling interest                      | <br>(11)  | (24)    |  |  |  |  |  |
| Net loss attributable to common stockholders                             | \$<br>(8,885) \$  | (9,906) |  |  |  |  |  |
|  | <br>· |         |  |  |  |  |  |
| Weighted-average shares outstanding - basic and diluted                  | 56,642  | 56,626  |  |  |  |  |  |
| Basic and diluted net loss per share attributable to common stockholders | \$<br>(0.16) \$   | (0.17)  |  |  |  |  |  |

The accompanying notes are an integral part of these statements.

# ORION OFFICE REIT INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (In thousands) (Unaudited)

Three Months Ended March 31, 2023 2022 \$ (9,882) (8,874) \$ Net loss Total other comprehensive income (loss): Unrealized (loss) gain on interest rate derivatives (72) 3,818 Reclassification of previous unrealized (gain) loss on interest rate derivatives into net loss (1,696) 239 Total other comprehensive income (loss) (1,768) 4,057 Total comprehensive loss (5,825) (10,642) Comprehensive income attributable to non-controlling interest (11)(24) \$ (10,653) (5,849) Total comprehensive loss \$

The accompanying notes are an integral part of these statements.

# ORION OFFICE REIT INC. CONSOLIDATED STATEMENTS OF EQUITY (In thousands, except for share data) (Unaudited)

|   | Common St           | ock     |           |                                  |    |   |    |                       |    |                                  |                                |    |             |
|---|---------------------|---------|-----------|----------------------------------|----|---|----|-----------------------|----|----------------------------------|--------------------------------|----|-------------|
|   | Number<br>of Shares | P<br>Va | ar<br>lue | Additional<br>Paid-In<br>Capital | A  | ccumulated Other<br>Comprehensive<br>Income | A  | ccumulated<br>Deficit | 5  | Total<br>Stockholders'<br>Equity | Non-<br>ontrolling<br>Interest | Та | otal Equity |
| Balance, January 1, 2023                              | 56,639,040          | \$      | 57        | \$ 1,147,014                     | \$ | 6,308                                       | \$ | (178,910)             | \$ | 974,469                          | \$<br>1,389                    | \$ | 975,858     |
| Net (loss) income                                     | _                   |         |           | _                                |    | _   |    | (8,885)               |    | (8,885)                          | 11                             |    | (8,874)     |
| Distributions   | —                   |         | —         | —                                |    |   |    | (5,721)               |    | (5,721)                          | —                              |    | (5,721)     |
| Repurchases of Common Stock to settle tax obligations | (12,728)            |         | _         | (74)                             |    | _   |    | _                     |    | (74)                             | _                              |    | (74)        |
| Equity-based compensation, net                        | 37,615              |         |           | 526                              |    | —   |    | —                     |    | 526                              | _                              |    | 526         |
| Other comprehensive income, net                       |                     |         | _         |                                  |    | (1,768)                                     |    | _                     |    | (1,768)                          | _                              |    | (1,768)     |
| Balance, March 31, 2023                               | 56,663,927          | \$      | 57        | \$ 1,147,466                     | \$ | 4,540                                       | \$ | (193,516)             | \$ | 958,547                          | \$<br>1,400                    | \$ | 959,947     |

|                                 | Common St           | ock       |    |                                  |  |    |                       |    |                                  |                                |              |
|---------------------------------|---------------------|-----------|----|----------------------------------|--|----|-----------------------|----|----------------------------------|--------------------------------|--------------|
|                                 | Number<br>of Shares | Pa<br>Val |    | Additional<br>Paid-In<br>Capital | <br>cumulated Other<br>Comprehensive<br>Income | А  | ccumulated<br>Deficit | 5  | Total<br>Stockholders'<br>Equity | Non-<br>ontrolling<br>Interest | Total Equity |
| Balance, January 1, 2022        | 56,625,650          | \$        | 57 | \$ 1,145,278                     | \$<br>299                                      | \$ | (58,715)              | \$ | 1,086,919                        | \$<br>1,369                    | \$ 1,088,288 |
| Net (loss) income               | —                   |           | _  | —                                | _  |    | (9,906)               |    | (9,906)                          | 24                             | (9,882)      |
| Distributions                   | —                   |           | _  | —                                |  |    | (5,707)               |    | (5,707)                          | _                              | (5,707)      |
| Equity-based compensation, net  | —                   |           | _  | 270                              | _  |    | —                     |    | 270                              | _                              | 270          |
| Other comprehensive income, net | —                   |           | _  | —                                | 4,057  |    | —                     |    | 4,057                            | _                              | 4,057        |
| Balance, March 31, 2022         | 56,625,650          | \$        | 57 | \$ 1,145,548                     | \$<br>4,356                                    | \$ | (74,328)              | \$ | 1,075,633                        | \$<br>1,393                    | \$ 1,077,026 |

The accompanying notes are an integral part of these statements.

# ORION OFFICE REIT INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

|   | Three Months Ended March 31, |           |  |  |  |  |
|---|------------------------------|-----------|--|--|--|--|
|   | <br>2023                     | 2022      |  |  |  |  |
| Cash flows from operating activities:   |                              |           |  |  |  |  |
| Net loss  | \$<br>(8,874) \$             | (9,882)   |  |  |  |  |
| Adjustments to reconcile net loss to net cash provided by operating activities: |                              |           |  |  |  |  |
| Depreciation and amortization   | 28,166                       | 34,353    |  |  |  |  |
| Non-cash revenue adjustments, net   | (2,656)                      | (1,092)   |  |  |  |  |
| Impairments   | 3,754                        | 1,602     |  |  |  |  |
| Loss on extinguishment of debt, net   | —                            | 468       |  |  |  |  |
| Amortization of deferred financing costs  | 1,048                        | 1,172     |  |  |  |  |
| Equity-based compensation   | 526                          | 270       |  |  |  |  |
| Equity in loss of unconsolidated joint venture, net                             | 123                          | 41        |  |  |  |  |
| Changes in assets and liabilities:  |                              |           |  |  |  |  |
| Accounts receivable, net and other assets, net                                  | (4,308)                      | (1,989)   |  |  |  |  |
| Accounts payable, accrued expenses and other liabilities, net                   | (6,338)                      | 3,210     |  |  |  |  |
| Net cash provided by operating activities                                       | <br>11,441                   | 28,153    |  |  |  |  |
| Cash flows from investing activities:   |                              |           |  |  |  |  |
| Capital expenditures and leasing costs  | (3,138)                      | (1,836)   |  |  |  |  |
| Return of investment from unconsolidated joint venture                          | 421                          | 601       |  |  |  |  |
| Proceeds from the settlement of property-related insurance claims               | 250                          | _         |  |  |  |  |
| Net cash used in investing activities   | <br>(2,467)                  | (1,235)   |  |  |  |  |
| Cash flows from financing activities:   |                              |           |  |  |  |  |
| Repayment of bridge facility, including debt extinguishment costs               | _                            | (355,026) |  |  |  |  |
| Proceeds from mortgages payable   | _                            | 355,000   |  |  |  |  |
| Proceeds from credit facility revolver  | _                            | 70,000    |  |  |  |  |
| Repayments of credit facility revolver  | _                            | (69,000)  |  |  |  |  |
| Payments of deferred financing costs  | (40)                         | (3,096)   |  |  |  |  |
| Repurchases of common stock to settle tax obligations                           | (74)                         | _         |  |  |  |  |
| Payments of deferred equity offering costs                                      | (10)                         | _         |  |  |  |  |
| Distributions paid  | (5,664)                      | _         |  |  |  |  |
| Other financing activities  | (56)                         | (46)      |  |  |  |  |
| Net cash used in financing activities   | <br>(5,844)                  | (2,168)   |  |  |  |  |
| Net change in cash and cash equivalents and restricted cash                     | 3,130                        | 24,750    |  |  |  |  |
| Cash and cash equivalents and restricted cash, beginning of period              | 55,311                       | 29,318    |  |  |  |  |
| Cash and cash equivalents and restricted cash, end of period                    | \$<br>58,441 \$              | 54,068    |  |  |  |  |
| Reconciliation of Cash and Cash Equivalents and Restricted Cash                 |                              |           |  |  |  |  |
| Cash and cash equivalents at beginning of period                                | \$<br>20,638 \$              | 29,318    |  |  |  |  |
| Restricted cash at beginning of period  | 34,673                       |           |  |  |  |  |
| Cash and cash equivalents and restricted cash at beginning of period            | \$<br>55,311 \$              | 29,318    |  |  |  |  |
| Cash and cash equivalents at end of period                                      | \$<br>23,755 \$              | 18,585    |  |  |  |  |
| Restricted cash at end of period  | <br>34,686                   | 35,483    |  |  |  |  |
| Cash and cash equivalents and restricted cash at end of period                  | \$<br>58,441 \$              | 54,068    |  |  |  |  |

The accompanying notes are an integral part of these statements.

## Note 1 – Organization

## Organization

Orion Office REIT Inc. (the "Company", "Orion", "we" or "us") was incorporated in the state of Maryland on July 1, 2021 and has been operating in a manner so as to qualify and has elected to be taxed as a REIT for U.S. federal income tax purposes, commencing with its initial taxable year ended December 31, 2021.

The Company was initially formed as a wholly-owned subsidiary of Realty Income Corporation ("Realty Income"). Following completion of the merger transaction involving Realty Income and VEREIT, Inc. ("VEREIT") on November 1, 2021, Realty Income contributed the combined business comprising certain office real properties and related assets previously owned by subsidiaries of Realty Income, and certain office real properties and related assets previously owned by subsidiaries of VEREIT (the "Separation"), to the Company and its operating partnership, Orion Office REIT LP ("Orion OP"), and on November 12, 2021, effected a special distribution to its stockholders of all the outstanding shares of common stock of the Company (the "Distribution").

Following the Distribution, the Company became independent and publicly traded and its common stock, par value \$0.001 per share, trades on the New York Stock Exchange (the "NYSE") under the symbol "ONL".

As of March 31, 2023, the Company owned and operated 81 office properties and related assets totaling approximately 9.5 million leasable square feet located within 29 states. In addition, the Company owns an equity interest in OAP/VER Venture, LLC (the "Arch Street Joint Venture"), an unconsolidated joint venture with an affiliate of Arch Street Capital Partners, LLC ("Arch Street Capital Partners"). As of March 31, 2023, the Arch Street Joint Venture owned a portfolio consisting of six office properties totaling approximately 1.0 million leasable square feet located within six states.

#### Note 2 - Summary of Significant Accounting Policies

#### **Basis of Accounting**

The consolidated statements of the Company presented herein include the accounts of the Company and its consolidated subsidiaries. All intercompany transactions have been eliminated upon consolidation. The financial statements are prepared on the accrual basis of accounting in accordance with generally accepted accounting principles in the United States ("U.S. GAAP"). The consolidated financial statements reflect all adjustments which are, in the opinion of management, necessary to a fair statement of the results for the interim periods presented. These adjustments are considered to be of a normal, recurring nature.

The operating results presented for interim periods are not necessarily indicative of the results that may be expected for any other interim period or for the entire year. These consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements and notes thereto as of and for the year ended December 31, 2022, which are included in the Company's Annual Report on Form 10-K filed with the SEC on March 8, 2023. Information and footnote disclosures normally included in financial statements have been condensed or omitted pursuant to the rules and regulations of the SEC and U.S. GAAP.

#### Principles of Consolidation and Basis of Presentation

The consolidated financial statements include the accounts of the Company and its consolidated subsidiaries and a consolidated joint venture. The portion of the consolidated joint venture not owned by the Company is presented as non-controlling interest in the Company's consolidated balance sheets, statements of operations, statements of comprehensive income (loss) and statements of equity.

For legal entities being evaluated for consolidation, the Company must first determine whether the interests that it holds and fees it receives qualify as variable interests in the entity. A variable interest is an investment or other interest that will absorb portions of an entity's expected losses or receive portions of the entity's expected residual returns. The Company's evaluation includes consideration of fees paid to the Company where the Company acts as a decision maker or service provider to the entity being evaluated. If the Company determines that it holds a variable interest in an entity, it evaluates whether that entity is a variable interest entity ("VIE"). VIEs are entities where investors lack sufficient equity at risk for the entity to finance its activities without additional subordinated financial support or where equity investors, as a group, lack one or more of the following characteristics: (a) the power to direct the activities that most significantly impact the entity's economic performance; (b) the obligation to absorb the expected losses of the entity; or (c) the right to receive the expected returns of the entity. The

Company consolidates entities that are not VIEs if it has a majority voting interest or other rights that result in effectively controlling the entity.

The Company then qualitatively assesses whether it is (or is not) the primary beneficiary of a VIE, which is generally defined as the party who has a controlling financial interest in the VIE. Consideration of various factors include, but are not limited to, the Company's ability to direct the activities that most significantly impact the entity's economic performance and its obligation to absorb losses from or right to receive benefits of the VIE that could potentially be significant to the VIE. The Company continually evaluates the need to consolidate VIEs based on standards set forth in U.S. GAAP.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Management makes significant estimates regarding real estate investment impairments.

#### Reclassification

Acquisition, disposition and leasing deal related costs incurred by the Company, previously included in the acquisition related line on the consolidated statements of operations, have been presented in the transaction related line for prior periods presented to be consistent with the current period presentation. Spin related costs are costs incurred by the Company in connection with the Separation and the Distribution. These costs were previously included in the transaction costs line on the consolidated statements of operations and have been presented in the spin related line for all prior periods presented to be consistent with the current period presentation. These reclassifications had no effect on the reported results of operations.

## **Revenue Recognition**

#### Rental Revenue

The Company continually reviews receivables related to rent, straight-line rent and property operating expense reimbursements and determines collectability by taking into consideration the tenant's payment history, the financial condition of the tenant, business conditions in the industry in which the tenant operates and economic conditions in the area in which the property is located. The review includes a binary assessment of whether or not substantially all of the amounts due under a tenant's lease agreement are probable of collection. For leases that are deemed probable of collection, revenue continues to be recorded on a straight-line rent receivables. The Company recognizes all changes in the collectability assessment for an operating lease as an adjustment to rental revenue. During the three months ended March 31, 2023, the Company recorded a reduction to rental revenue of less than \$0.1 million for income not probable of collection. During the three months ended March 31, 2022, the Company didnot record any reductions to rental revenue for amounts not probable of collection.

For operating leases with minimum scheduled rent increases, the Company recognizes rental revenue on a straight-line basis, including the effect of any free rent periods, over the lease term when collectability of lease payments is probable. Variable lease payments are recognized as rental revenue in the period when the changes in facts and circumstances on which the variable lease payments are based occur.

Certain of the Company's leases also contain provisions for tenants to reimburse the Company for real estate taxes, insurance and maintenance and other property operating expenses. Such reimbursements are included in rental revenue and amounts paid directly by tenants are recorded on a net basis, as applicable (i.e., the property operating expenses paid directly by tenants are not included in the Company's consolidated financial statements).

Rental revenue also includes lease termination income collected from tenants to allow for the tenants to settle their lease obligations and/or to vacate their space prior to their scheduled termination dates, as well as amortization of above and below-market leases and lease incentives. During the three months ended March 31, 2023, the Company recognized \$1.6 million of lease termination income. During the three months ended March 31, 2022, the Company didnot recognize any lease termination income.



## Fee Income from Unconsolidated Joint Venture

The Company provides various services to the Arch Street Joint Venture in exchange for market-based fees. Total asset and property management fees earned in connection with this entity was \$0.2 million for the three months ended March 31, 2023 and 2022.

#### Cash and Cash Equivalents

Cash and cash equivalents include cash in bank accounts, as well as investments in highly-liquid funds with original maturities of three months or less. The Company deposits cash with high quality financial institutions. These deposits are guaranteed by the Federal Deposit Insurance Corporation ("FDIC") up to an insurance limit of \$250,000. At times, the Company's cash and cash equivalents may exceed federally insured levels. Although the Company bears risk on amounts in excess of those insured by the FDIC, it has not experienced and does not anticipate any losses due to the high quality of the institutions where the deposits are held.

## **Restricted Cash**

The Company had 334.7 million in restricted cash as of March 31, 2023 and December 31, 2022, primarily comprised of reserves held by the lender under the CMBS Loan (as defined in Note 6 – Debt, Net) for future rent concessions and tenant improvement allowances. Restricted cash is included in other assets, net on the Company's consolidated balance sheets.

#### **Recent Accounting Pronouncements**

There are no recent account pronouncements that the Company has yet to adopt as of March 31, 2023, that are expected to have a significant impact on its consolidated financial statements.

## Note 3 - Real Estate Investments and Related Intangibles

## **Property Acquisitions**

During the three months ended March 31, 2023, the Company hadno acquisitions. During the three months ended March 31, 2022, the Company acquired forno consideration the fee interest in one parcel of land in connection with the maturity of the tax advantaged bond and ground lease structure. As a result of the transaction, \$4.7 million that was previously classified as a finance lease right-of-use asset with respect to such land parcel previously subject to the ground lease was reclassified from other assets, net to real estate investments in the Company's consolidated balance sheet as of March 31, 2022. The Company did not have any other acquisitions during the three months ended March 31, 2022.

## Property Dispositions and Real Estate Assets Held for Sale

During the three months ended March 31, 2023 and 2022, the Company hadno dispositions.

As of March 31, 2023, there wasone property classified as held for sale, which the Company expected to be sold in the next 12 months as part of its portfolio management strategy. The property had a carrying value of \$2.5 million primarily comprised of land of \$0.6 million and building, fixtures and improvements, net of \$1.9 million, included in real estate assets held for sale, net in the accompanying consolidated balance sheets.



## Intangible Lease Assets and Liabilities

Intangible lease assets and liabilities consisted of the following (in thousands, except weighted-average useful life):

|   | Weighted-Average<br>Useful Life (Years) | Ma | rch 31, 2023 | Dece | mber 31, 2022 |
|---|---|----|--------------|------|---------------|
| Intangible lease assets:  |   |    |              |      |               |
| In-place leases, net of accumulated amortization of \$156,457 and \$144,798, respectively         | 5.6                                     | \$ | 158,395      | \$   | 177,698       |
| Leasing commissions, net of accumulated amortization of \$1,908 and \$1,553, respectively         | 12.4                                    |    | 14,143       |      | 13,614        |
| Above-market lease assets, net of accumulated amortization of \$12,130 and \$11,391, respectively | 5.8                                     |    | 8,498        |      | 9,826         |
| Deferred lease incentives, net of accumulated amortization of \$217 and \$116, respectively       | 4.7                                     |    | 1,593        |      | 1,694         |
| Total intangible lease assets, net  |   | \$ | 182,629      | \$   | 202,832       |
| Intangible lease liabilities:   |   |    |              |      |               |
| Below-market leases, net of accumulated amortization of \$18,791 and \$17,249, respectively       | 8.8                                     | \$ | 12,526       | \$   | 14,068        |

The aggregate amount of amortization of above-market and below-market leases included as a net increase to rental revenue was \$0.2 million and \$0.3 million for the three months ended March 31, 2023 and 2022, respectively. The aggregate amount of amortization of deferred lease incentives included as a net decrease to rental revenue was \$0.1 million for the three months ended March 31, 2023, as compared to no impact to rental revenue for the three months ended March 31, 2022. The aggregate amount of in-place leases, leasing commissions and other lease intangibles amortized and included in depreciation and amortization expense was \$19.7 million and \$25.2 million for the three months ended March 31, 2023, respectively.

The following table provides the projected amortization expense and adjustments to rental revenue related to the intangible lease assets and liabilities for the next five years as of March 31, 2023 (in thousands):

|  | R  | emainder of<br>2023 | 2024         | 2025         | 2026         | 2027        | 2028        |
|--|----|---------------------|--------------|--------------|--------------|-------------|-------------|
| In-place leases:                                       |    |                     |              |              |              |             |             |
| Total projected to be included in amortization expense | \$ | 54,378              | \$<br>49,049 | \$<br>21,608 | \$<br>15,499 | \$<br>7,441 | \$<br>4,592 |
| Leasing commissions:                                   |    |                     |              |              |              |             |             |
| Total projected to be included in amortization expense | \$ | 1,086               | \$<br>1,404  | \$<br>1,336  | \$<br>1,336  | \$<br>1,333 | \$<br>1,191 |
| Above-market lease assets:                             |    |                     |              |              |              |             |             |
| Total projected to be deducted from rental revenue     | \$ | 3,488               | \$<br>2,964  | \$<br>850    | \$<br>682    | \$<br>237   | \$<br>115   |
| Deferred lease incentives:                             |    |                     |              |              |              |             |             |
| Total projected to be deducted from rental revenue     | \$ | 302                 | \$<br>403    | \$<br>386    | \$<br>288    | \$<br>212   | \$<br>_     |
| Below-market lease liabilities:                        |    |                     |              |              |              |             |             |
| Total projected to be added to rental revenue          | \$ | 4,451               | \$<br>3,786  | \$<br>1,036  | \$<br>817    | \$<br>655   | \$<br>571   |

## Investment in Unconsolidated Joint Venture

The following is a summary of the Company's investment in the Arch Street Joint Venture, as of March 31, 2023 and December 31, 2022 and for the three months ended March 31, 2023 and 2022 (dollars in thousands):

|   | Ownership % <sup>(1)</sup> | Number of<br>Properties |     | _*          | ng Value of<br>estment |    | Equity in<br>Three Mon | ,              |
|---|----------------------------|-------------------------|-----|-------------|------------------------|----|------------------------|----------------|
| Investment                                  | March 31, 2023             |                         | Mar | ch 31, 2023 | December 31, 2022      | Ma | rch 31, 2023           | March 31, 2022 |
| Arch Street Joint Venture <sup>(2)(3)</sup> | 20%                        | 6                       | \$  | 15,279      | 15,824                 | \$ | (123)                  | (41)           |

(1) The Company's ownership interest reflects its legal ownership interest. The Company's legal ownership interest may, at times, not equal the Company's economic interest because of various provisions in the joint venture agreement regarding capital contributions, distributions of cash flow based on capital account balances and allocations of profits and losses. As a result, the Company's actual economic interest (as distinct from its legal ownership interest) in certain of the properties could fluctuate from time to time and may not wholly align with its legal ownership interest.

(2) During the three months ended March 31, 2023 and 2022, the Arch Street Joint Venture did not acquire any properties.

(3) The total carrying value of the Company's investment in the Arch Street Joint Venture was greater than the underlying equity in net assets by \$ 0.8 million and \$0.9 million as of March 31, 2023 and December 31, 2022, respectively. This difference is related to a step up in the fair value of the investment in the Arch Street Joint Venture in connection with the Separation and the Distribution. The step up in fair value was allocated based on the underlying assets and liabilities of the Arch Street Joint Venture and is being amortized over the estimated useful lives of the respective assets and liabilities in accordance with the Company's accounting policies.

## Note 4 - Receivables and Other Assets:

Accounts receivable, net consisted of the following as of March 31, 2023 and December 31, 2022 (in thousands):

|                                    | N  | March 31, 2023 | <br>December 31, 2022 |  |
|------------------------------------|----|----------------|-----------------------|--|
| Accounts receivable, net           | \$ | 12,060         | \$<br>10,461          |  |
| Straight-line rent receivable, net |    | 12,637         | <br>11,180            |  |
| Total                              | \$ | 24,697         | \$<br>21,641          |  |

Other assets, net consisted of the following as of March 31, 2023 and December 31, 2022 (in thousands):

|  | March 31, 2023 | Dec | cember 31, 2022 |
|--|----------------|-----|-----------------|
| Restricted cash                            | \$<br>34,686   | \$  | 34,673          |
| Right-of-use assets, net <sup>(1)</sup>    | 26,168         |     | 26,422          |
| Investment in unconsolidated joint venture | 15,279         |     | 15,824          |
| Derivative assets                          | 4,540          |     | 6,308           |
| Deferred costs, net <sup>(2)</sup>         | 4,089          |     | 4,619           |
| Prepaid expenses                           | 3,961          |     | 1,305           |
| Other assets, net                          | 1,103          |     | 1,063           |
| Total                                      | \$<br>89,826   | \$  | 90,214          |

(1) Amortization expense for below market right-of-use asset was less than \$ 0.1 million for the three months ended March 31, 2023 and 2022. Includes right-of-use finance leases of \$ 9.0 million and a below-market right-of-use asset, net of \$6.8 million as of March 31, 2023 and December 31, 2022, and right-of-use operating leases of \$ 10.4 million and \$10.6 million, as of March 31, 2023 and December 31, 2022, respectively.

(2) Amortization expense for deferred costs related to the Revolving Facility totaled \$ 0.5 million for the three months ended March 31, 2023 and 2022. Accumulated amortization for deferred costs related to the Revolving Facility was \$3.0 million and \$2.5 million as of March 31, 2023 and December 31, 2022, respectively. Includes outstanding deferred equity offering costs of \$ 0.5 million, which will be offset against additional paid in capital for future issuances of shares of the Company's common stock, as of both March 31, 2023 and December 31, 2022.



## Note 5 - Fair Value Measures

## Items Measured at Fair Value on a Recurring Basis

The following tables present information about the Company's assets and liabilities measured at fair value on a recurring basis as of March 31, 2023 and December 31, 2022, aggregated by the level in the fair value hierarchy within which those instruments fall (in thousands):

|                   | Level 1 |   | Level 2     | Level 3 |      | Balance as of March 31,<br>2023   |
|-------------------|---------|---|-------------|---------|------|-----------------------------------|
| Derivative assets | \$      | _ | \$<br>4,540 | \$<br>- | - \$ | 4,540                             |
|                   | Level 1 |   | Level 2     | Level 3 | В    | alance as of December 31,<br>2022 |
| Derivative assets | \$      | _ | \$<br>6,308 | \$<br>_ | - \$ | 6,308                             |

Derivative Assets – The Company's derivative financial instruments relate to interest rate swap agreements entered into in order to hedge interest rate volatility with respect to the Company's borrowings under the Term Loan Facility (as defined in Note 6 – Debt, Net). The valuation of derivative instruments is determined using a discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, as well as observable market-based inputs, including interest rate curves and implied volatilities. In addition, credit valuation adjustments are incorporated into the fair values to account for the Company's potential nonperformance risk and the performance risk of the counterparties.

Although the Company determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with those derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by the Company and its counterparties. However, as of March 31, 2023 and December 31, 2022, the Company assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and determined that the credit valuation adjustments are not significant to the overall valuation of the Company's derivatives. As a result, the Company determined that its derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.

## Items Measured at Fair Value on a Non-Recurring Basis

Certain financial and nonfinancial assets and liabilities are measured at fair value on a non-recurring basis and are subject to fair value adjustments in certain circumstances, such as when there is evidence of impairment.

Real Estate and Other Investments – The Company performs quarterly impairment review procedures for real estate investments, right of use assets and its investment in the Arch Street Joint Venture, primarily through continuous monitoring of events and changes in circumstances that could indicate the carrying value of such assets may not be recoverable.

As part of the Company's impairment review procedures, net real estate assets representingthree and two properties were deemed to be impaired during the three months ended March 31, 2023 and 2022, respectively, resulting in impairment charges of \$3.8 million and \$1.6 million during the three months ended March 31, 2023 and 2022, respectively. The impairment charges relate to adjustments to expected sales prices for certain non-core assets which have been identified by management for potential sale or management determined would not be re-leased by the existing tenant, as well as changes related to management's intent to sell or lease the real estate assets.

The following table summarizes our provisions for impairment during the periods indicated below (dollars in thousands):

|                                       | Three Months Ended March 31, |          |  |  |  |
|---------------------------------------|------------------------------|----------|--|--|--|
|                                       | <br>2023                     | 2022     |  |  |  |
| Number of properties                  | 3                            | 2        |  |  |  |
| Carrying value of impaired properties | \$<br>28,357                 | \$ 8,728 |  |  |  |
| Provisions for impairment             | (3,754)                      | (1,602)  |  |  |  |
| Estimated fair value                  | \$<br>24,603                 | \$ 7,126 |  |  |  |

The Company estimates fair values using Level 2 and Level 3 inputs and uses a combined income and market approach, specifically using discounted cash flow analysis and/or recent comparable sales transactions. The evaluation of real estate assets for potential impairment requires the Company's management to exercise significant judgment and make certain key assumptions, including the following: (1) capitalization rate; (2) discount rates; (3) number of years the property will be held; (4) property operating expenses; and (5) re-leasing assumptions including number of months to re-lease, market rental revenue and required tenant improvements. There are inherent uncertainties in making these estimates such as market conditions and performance and sustainability of the Company's tenants.

For the Company's impairment tests for the real estate assets during the three months ended March 31, 2023, the fair value measurement for allhree impaired properties was determined by applying an estimated sales price based on market data. During the three months ended March 31, 2023, impairment charges of \$3.8 million were recorded for held and used properties, and no impairment charges were recorded for held for sale properties.

For the Company's impairment tests for the real estate assets during the three months ended March 31, 2022, the fair value measurement for each of the two impaired properties was determined by applying an estimated sales price based on market data. During the three months ended March 31, 2022, impairment charges of \$1.6 million were recorded for held and used properties, and no impairment charges were recorded for held for sale properties.

The following table presents certain of the Company's assets measured at fair value on a non-recurring basis as of March 31, 2023 and December 31, 2022, aggregated by the level in the fair value hierarchy within which those assets fall (in thousands):

|                                    | Level 1 |      | Level 2 <sup>(1)</sup> | Level 3 <sup>(1)</sup> | ]  | Balance as of March 31,<br>2023    |
|------------------------------------|---------|------|------------------------|------------------------|----|------------------------------------|
| Assets of properties held and used | \$<br>- | - \$ | 4,400                  | \$<br>20,203           | \$ | 24,603                             |
|                                    | Level 1 |      | Level 2 <sup>(1)</sup> | Level 3 <sup>(1)</sup> |    | Balance as of<br>December 31, 2022 |
| Assets of properties held and used | \$<br>_ | - \$ | 38,900                 | \$<br>11,957           | \$ | 50,857                             |
|                                    |         |      |                        |                        |    |                                    |
| Assets of properties held for sale | -       | _    | 2,502                  |                        |    | 2,502                              |

(1) The fair value of the level 2 category was derived using negotiated sales prices with third parties and the fair value of the level 3 category was derived using discounted cash flow analysis and management estimates of selling prices.

## Fair Value of Financial Instruments

The fair value of short-term financial instruments such as cash and cash equivalents, restricted cash, accounts receivable, and accounts payable approximate their carrying value in the accompanying consolidated balance sheets due to their short-term nature. The fair values of the Company's long-term financial instruments are reported below (dollars in thousands):

|                              | Level | Carrying Value at<br>March 31, 2023 | Carrying Value at December 31, 2022 | Fair Value at<br>December 31, 2022 |            |
|------------------------------|-------|-------------------------------------|-------------------------------------|------------------------------------|------------|
| Liabilities <sup>(1)</sup> : |       |                                     |                                     |                                    |            |
| Mortgages payable            | 2     | 355,000                             | 338,371                             | 355,000                            | 332,323    |
| Credit facility term loan    | 2     | 175,000                             | 175,000                             | 175,000                            | 175,000    |
| Total                        |       | \$ 530,000                          | \$ 513,371                          | \$ 530,000                         | \$ 507,323 |

(1) Current and prior period liabilities' carrying and fair values exclude net deferred financing costs.

Debt – The fair value is estimated by an independent third party using a discounted cash flow analysis, based on management's estimates of credit spreads and observable market interest rates, representing level 2 on the fair value hierarchy.



# Note 6 – Debt, Net

As of March 31, 2023, the Company had \$526.5 million of debt outstanding, including net deferred financing costs, with a weighted-average years to maturity of 2.8 years and a weighted-average interest rate of 4.38%. The following table summarizes the carrying value of debt as of March 31, 2023 and December 31, 2022, and the debt activity for the three months ended March 31, 2023 (in thousands):

|                                |                                    |         | Three Months Ended March 31, 2023 |                |  |   |    |                               |                                 |         |  |
|--------------------------------|------------------------------------|---------|-----------------------------------|----------------|--|---|----|-------------------------------|---------------------------------|---------|--|
|                                | Balance as of<br>December 31, 2022 |         |                                   | Debt Issuances | Repayments,<br>Extinguishment and<br>Assumptions |   |    | Accretion and<br>Amortization | Balance as of March 31,<br>2023 |         |  |
| Mortgages payable:             |                                    |         |                                   |                |  |   |    |                               |                                 |         |  |
| Outstanding balance            | \$                                 | 355,000 | \$                                |                | \$   | _ | \$ | _                             | \$                              | 355,000 |  |
| Deferred costs                 |                                    | (2,833) |                                   |                |  | _ |    | 170                           |                                 | (2,663) |  |
| Mortgages payable, net         |                                    | 352,167 |                                   |                | _  |   | _  | 170                           |                                 | 352,337 |  |
| Credit facility term loan:     |                                    |         |                                   |                |  |   |    |                               |                                 |         |  |
| Outstanding balance            |                                    | 175,000 |                                   | _              |  | _ |    | _                             |                                 | 175,000 |  |
| Deferred costs                 |                                    | (1,185) |                                   | _              |  | _ |    | 338                           |                                 | (847)   |  |
| Credit facility term loan, net |                                    | 173,815 |                                   |                |  | — |    | 338                           |                                 | 174,153 |  |
| Total debt                     | \$                                 | 525,982 | \$                                |                | \$   |   | \$ | 508                           | \$                              | 526,490 |  |

The following table summarizes the scheduled aggregate principal repayments due on the Company's debt outstanding as of March 31, 2023 (in thousands):

|                                    | Total         |
|------------------------------------|---------------|
| April 1, 2023 to December 31, 2023 | \$<br>175,000 |
| 2024                               | _             |
| 2025                               | —             |
| 2026                               | _             |
| 2027                               | 355,000       |
| Total                              | \$<br>530,000 |

## Credit Agreement

In connection with the Separation and the Distribution, on November 12, 2021, the Company, as parent, and Orion OP, as borrower, entered into (i) a credit agreement (the "Revolver/Term Loan Credit Agreement") providing for a three-year, \$425 million senior revolving credit facility (the "Revolving Facility"), including a \$25 million letter of credit sub-facility, and a two-year, \$175.0 million senior term loan facility (the "Term Loan Facility," and together with the Revolving Facility, the "Revolver/Term Loan Facilities") with Wells Fargo Bank, National Association, as administrative agent, and the lenders and issuing banks party thereto and (ii) a credit agreement (the "Bridge Credit Agreement," and together with the Revolver/Term Loan Credit Agreement, the "Credit Agreements") providing for a 6-month, \$355.0 million senior bridge term loan facility (the "Bridge Facility," and together with the Revolver/Term Loan Facilities, the "Facilities") with Wells Fargo Bank, National Association, as administrative agent, the "Credit Agreements") providing for a 6-month, \$355.0 million senior bridge term loan facility (the "Bridge Facility," and together with the Revolver/Term Loan Facilities, the "Facilities") with Wells Fargo Bank, National Association, as administrative agent, and the lenders party thereto. The Term Loan Facility is scheduled to mature on November 12, 2023, and the Revolving Facility is scheduled to mature on November 12, 2024. The Company expects to extend, repay or refinance (or some combination of the foregoing) the Revolver/Term Loan Facilities on or prior to maturity. The Company has sufficient available capacity under the Revolving Facility to repay the Term Loan Facility, if needed.

In February 2022, as further described below, the Company refinanced the Bridge Facility in full with the \$355.0 million CMBS Loan, and the Bridge Credit Agreement was terminated. As of March 31, 2023, the Company did not have any borrowings under the Revolving Facility and, therefore, had \$425.0 million of availability under the Revolving Facility.

The interest rate applicable to the loans under the Revolver/Term Loan Facilities was initially determined, at the election of Orion OP, on the basis of LIBOR or a base rate, in either case, plus an applicable margin. On December 1, 2022, the Company, as parent, and Orion OP, as borrower, entered into that certain First Amendment to the Revolver/Term Loan Credit Agreement



(the "Amendment"). The Amendment, among other things, (i) changed the benchmark rate under the Revolver/Term Loan Credit Agreement for borrowings from LIBOR to SOFR (the secured overnight financing rate as administered by the Federal Reserve Bank of New York), subject to certain adjustments specified in the Revolver/Term Loan Credit Agreement, and (ii) updated certain other provisions regarding successor interest rates to LIBOR. Following the effectiveness of the Amendment, the interest rate applicable to the loans under the Revolver/Term Loan Facilities may be determined, at the election of Orion OP, on the basis of Daily Simple SOFR, Term SOFR or a base rate, in the case of a SOFR loan, plus a SOFR adjustment of 0.10% per annum, and in the case of a SOFR loan or a base rate loan, plus an applicable margin. This applicable margin was not adjusted as a result of the Amendment other than the change from LIBOR to SOFR and is now (1) in the case of the Revolving Facility, 2.50% for SOFR loans and 1.50% for base rate loans, and (2) in the case of the Term Loan Facilities may be repaid, and unused commitments under the Revolver/Term Loan Facilities may be reduced, at any time, in whole or in part, without premium or penalty (except for LIBOR breakage costs).

To the extent that amounts under the Revolving Facility remain unused, Orion OP is required to pay a quarterly commitment fee on the unused portion of the Revolving Facility in an amount equal to 0.25% per annum of the unused portion of the Revolving Facility.

The Revolver/Term Loan Facilities are guaranteed pursuant to a Guaranty (the "Revolver/Term Loan Guaranty") by the Company and, subject to certain exceptions, substantially all of Orion OP's existing and future subsidiaries (including substantially all of its subsidiaries that directly or indirectly own unencumbered real properties), other than certain joint ventures and subsidiaries that own real properties subject to certain other indebtedness (such subsidiaries of Orion OP, the "Subsidiary Guarantors").

The Revolver/Term Loan Facilities are secured by, among other things, first priority pledges of the equity interests in the Subsidiary Guarantors.

The Revolver/Term Loan Facilities require that Orion OP comply with various covenants, including covenants restricting, subject to certain exceptions, liens, investments, mergers, asset sales and the payment of certain dividends. In addition, the Revolver/Term Loan Facilities require that Orion OP satisfy the following financial covenants:

- ratio of total debt to total asset value of not more than 0.60 to 1.00;
- ratio of adjusted EBITDA to fixed charges of not less than 1.50 to 1.00;
- ratio of secured debt to total asset value of not more than 0.45 to 1.00;
- ratio of unsecured debt to unencumbered asset value of not more than 0.60 to 1.00; and
- ratio of net operating income from all unencumbered real properties to unsecured interest expense of not less than2.00 to 1.00.

As of March 31, 2023, Orion OP was in compliance with these financial covenants.

The Revolver/Term Loan Facilities include customary representations and warranties of the Company and Orion OP, which must be true and correct in all material respects as a condition to future extensions of credit under the Revolver/Term Loan Facilities. The Revolver/Term Loan Facilities also include customary events of default, the occurrence of which, following any applicable grace period, would permit the lenders to, among other things, declare the principal, accrued interest and other obligations of Orion OP under the Revolver/Term Loan Facilities to be immediately due and payable and foreclose on the collateral securing the Revolver/Term Loan Facilities.

#### **CMBS** Loan

On February 10, 2022, certain indirect subsidiaries of the Company (the "Mortgage Borrowers") obtained a \$55.0 million fixed rate mortgage loan (the "CMBS Loan") from Wells Fargo Bank, National Association (together with its successor, the "Lender"), which is secured by the Mortgage Borrowers' fee simple or ground lease interests in 19 properties owned indirectly by the Company (collectively, the "Mortgaged Properties"). During March 2022, Wells Fargo effected a securitization of the CMBS Loan. The CMBS Loan bears interest at a fixed rate of 4.971% per annum and matures on February 11, 2027.

The CMBS Loan requires monthly payments of interest only and all principal is due at maturity. The proceeds of the CMBS Loan were used to repay the Bridge Facility. Upon closing of the CMBS Loan, the Mortgage Borrowers funded \$35.5 million of loan reserves primarily for future rent concessions and tenant improvement allowances under the leases with respect to the 19 Mortgaged Properties. These amounts, as well as the transaction expenses incurred in connection with the CMBS Loan, were funded with cash on hand and borrowings under the Company's Revolving Facility.

The CMBS Loan is secured by, among other things, first priority mortgages and deeds of trust granted by the Mortgage Borrowers and encumbering the Mortgaged Properties.

The CMBS Loan is generally not freely prepayable by the Mortgage Borrowers without payment of certain prepayment premiums and costs. The CMBS Loan may be prepaid in whole, but not in part, except as provided in the loan agreement governing the CMBS Loan (the "CMBS Loan Agreement"), at any time following the Prepayment Lockout Release Date (as defined in the CMBS Loan Agreement) (generally in March 2024, two years after the CMBS Loan has been fully securitized), subject to the payment of a yield maintenance premium and the satisfaction of other terms and conditions set forth in the CMBS Loan Agreement. Further, releases of individual properties are permitted in connection with an arms' length third party sale upon repayment of the Release Price (as defined in the CMBS Loan Agreement) for the applicable individual property and subject to payment of the applicable yield maintenance premium and the satisfaction of other terms and conditions set forth in the CMBS Loan Agreement) for the applicable individual property and subject to payment of the applicable yield maintenance premium and the satisfaction of other terms and conditions set forth in the CMBS Loan Agreement.

The CMBS Loan Agreement also contains customary cash management provisions, including certain trigger events (such as failure of the Mortgage Borrowers to satisfy a minimum debt yield) which allow the Lender to retain any excess cash flow as additional collateral for the Loan, until such trigger event is cured.

In connection with the CMBS Loan Agreement, the Company (as the guarantor) delivered a customary non-recourse carveout guaranty to the Lender (the "Guaranty"), under which the Company guaranteed the obligations and liabilities of the Mortgage Borrowers to the Lender with respect to certain non-recourse carveout events and the circumstances under which the CMBS Loan will be fully recourse to the Mortgage Borrowers, and which includes requirements for the Company to maintain a net worth of no less than \$355.0 million and liquid assets of no less than \$10.0 million, in each case, exclusive of the values of the collateral for the CMBS Loan. As of March 31, 2023, the Company was in compliance with these financial covenants.

The Mortgage Borrowers and the Company also provided a customary environmental indemnity agreement, pursuant to which the Mortgage Borrowers and the Company agreed to protect, defend, indemnify, release and hold harmless the Lender from and against certain environmental liabilities relating to the Mortgaged Properties.

The CMBS Loan Agreement includes customary representations, warranties and covenants of the Mortgage Borrowers and the Company. The CMBS Loan Agreement also includes customary events of default, the occurrence of which, following any applicable grace period, would permit the Lender to, among other things, declare the principal, accrued interest and other obligations of the Mortgage Borrowers to be immediately due and payable and foreclose on the Mortgaged Properties.

The Company's mortgages payable consisted of the following as of March 31, 2023 (dollars in thousands):

|                 | Encumbered<br>Properties | Net Carrying Value of<br>Collateralized Properties <sup>(1)</sup> | Outstanding Balance | Weighted-Average<br>Interest Rate | Weighted-Average Years to<br>Maturity |
|-----------------|--------------------------|---|---------------------|-----------------------------------|---------------------------------------|
| Fixed-rate debt | 19                       | \$ 456,563  | \$ 355,000          | 4.97 %                            | 3.9                                   |

(1) Net carrying value is real estate assets, including right-of-use assets, net of real estate liabilities.

The table above does not include mortgage notes associated with the Arch Street Joint Venture of \$36.7 million as of March 31, 2023.

#### Note 7 - Derivatives and Hedging Activities

#### Cash Flow Hedges of Interest Rate Risk

As of each of March 31, 2023 and December 31, 2022, the Company had interest rate swap agreements with an aggregate notional amount of \$175.0 million, which were designated as cash flow hedges under U.S. GAAP. The interest rate swap agreements were entered into in order to hedge interest rate volatility with respect to the Company's borrowings under the Term Loan Facility. The initial interest rate swap agreements were effective on December 1, 2021 and were scheduled to terminate on November 12, 2023. During the year ended December 31, 2022, in connection with the transition of the benchmark rate for borrowings under the Revolver/Term Loan Credit Agreement from LIBOR to SOFR, the Company terminated the initial interest rate swap agreements and entered into new interest rate swap agreements with an aggregate notional amount of \$175.0 million, effective on December 1, 2022 and terminating on November 12, 2023.

The table below presents the fair value of the Company's derivative financial instrument designated as a cash flow hedge as well as its classification in the Company's consolidated balance sheets as of March 31, 2023 and December 31, 2022 (in thousands):

| Derivatives Designated as Hedging Instruments | Balance Sheet Location | March 3 | 31, 2023 | December 3 | 1, 2022 |
|---|------------------------|---------|----------|------------|---------|
| Interest rate swaps                           | Other assets, net      | \$      | 4,540    | \$         | 6,308   |

During the three months ended March 31, 2023, the Company recorded unrealized losses of less than **\$**0.1 million for changes in the fair value of its cash flow hedge in accumulated other comprehensive income. During the three months ended March 31, 2022, the Company recorded unrealized gains of \$3.8 million for changes in the fair value of its cash flow hedge in accumulated other comprehensive income.

During the three months ended March 31, 2023, the Company reclassified previous gains of \$1.7 million from accumulated other comprehensive income into interest expense as a result of the hedged transactions impacting earnings. During the three months ended March 31, 2022, the Company reclassified previous losses of \$0.2 million from accumulated other comprehensive income into interest expense as a result of the hedged transactions impacting earnings.

During the next twelve months, the Company estimates that an additional \$4.5 million will be reclassified from other comprehensive income as a decrease to interest expense.

## Derivatives Not Designated as Hedging Instruments

As of each of March 31, 2023 and December 31, 2022, the Company hadno interest rate swaps that were not designated as qualifying hedging relationships.

## Tabular Disclosure of Offsetting Derivatives

The table below details a gross presentation, the effects of offsetting and a net presentation of the Company's derivatives as of March 31, 2023 and December 31, 2022 (in thousands). The net amounts of derivative assets or liabilities can be reconciled to the tabular disclosure of fair value.

|                   |      | Offsetting of Derivative Assets and Liabilities |    |   |    |  |          |   |    |  |    |                          |                          |    |           |
|-------------------|------|---|----|---|----|--|----------|---|----|--|----|--------------------------|--------------------------|----|-----------|
|                   | of R | s Amounts<br>ecognized<br>Assets                |    | oss Amounts of<br>Recognized<br>Liabilities | in | ess Amounts Offset<br>the Consolidated<br>Balance Sheets | As<br>tl | Net Amounts of<br>ssets Presented in<br>he Consolidated<br>Balance Sheets |    | Net Amounts of<br>abilities Presented in<br>the Consolidated<br>Balance Sheets |    | Financial<br>Instruments | n Collateral<br>Received | N  | et Amount |
| March 31, 2023    | \$   | 4,540   | \$ | _   | \$ | _  | \$       | 4,540   | \$ | _  | \$ | _                        | \$<br>_                  | \$ | 4,540     |
| December 31, 2022 | \$   | 6,308   | \$ | _   | \$ | —  | \$       | 6,308   | \$ | —  | \$ |                          | \$<br>                   | \$ | 6,308     |

# Note 8 - Supplemental Cash Flow Disclosures

Supplemental cash flow information was as follows during the periods indicated below (in thousands):

|  | Three Months Ended March 31, |       |  |  |  |
|--|------------------------------|-------|--|--|--|
|  | 2023                         | 2022  |  |  |  |
| Supplemental disclosures:                      | <br>                         |       |  |  |  |
| Cash paid for interest                         | \$<br>6,107 \$               | 5,019 |  |  |  |
| Cash paid for income taxes                     | \$<br>52 \$                  | 145   |  |  |  |
| Non-cash investing and financing activities:   |                              |       |  |  |  |
| Accrued capital expenditures and leasing costs | \$<br>2,434 \$               | 610   |  |  |  |
| Distributions declared and unpaid              | \$<br>5,666 \$               | 5,663 |  |  |  |
| Land acquired upon finance lease termination   | \$<br>— \$                   | 4,707 |  |  |  |

## Note 9 - Accounts Payable and Accrued Expenses

Accounts payable and accrued expenses consisted of the following as of March 31, 2023 and December 31, 2022 (in thousands):

|  | March 31, 2023 | December 31, 2022 |
|--|----------------|-------------------|
| Accrued real estate and other taxes            | \$<br>9,148    | \$<br>10,191      |
| Accrued operating and other                    | 4,219          | 10,034            |
| Accrued capital expenditures and leasing costs | 3,749          | 2,333             |
| Accrued interest                               | 1,769          | 1,810             |
| Accounts payable                               | 1,072          | 1,793             |
| Total  | \$<br>19,957   | \$<br>26,161      |

#### Note 10 - Commitments and Contingencies

#### Leasing

As part of its ordinary re-leasing activities, the Company has agreed and anticipates that it will continue to agree to provide rent concessions to tenants and incur leasing costs with respect to its properties, including amounts paid directly to tenants to improve their space and/or building systems, or tenant improvement allowances, landlord agreements to perform and pay for certain improvements, and leasing commissions. These rent concession and leasing cost commitments could be significant and are expected to vary due to factors such as competitive market conditions for leasing of commercial office space and the volume of square footage subject to re-leasing by the Company. As of March 31, 2023, the Company had total commitments of \$50.0 million outstanding for tenant improvement allowances and \$0.3 million for leasing commissions. The timing of the Company's cash outlay for tenant improvement allowances is significantly uncertain and will depend upon the applicable tenant's schedule for the improvement allowances and corresponding use of capital, if any. For assets financed on the CMBS Loan, the Company has funded reserves with the lender for tenant improvement allowances and rent concession commitments. The restricted cash included in the reserve totaled \$34.7 million as of March 31, 2023, including \$23.6 million for tenant improvement allowances and \$11.1 million for rent concession commitments, and is included in other assets, net in the Company's consolidated balance sheets.

#### Litigation

From time to time, the Company may be party to various legal proceedings which it believes are routine in nature and incidental to the operation of its business. The Company does not believe that any such legal proceedings will have a material adverse effect upon its consolidated and combined position or results of operations.

## **Environmental Matters**

In connection with the ownership and operation of real estate, the Company may potentially be liable for costs and damages related to environmental matters. The Company has not been notified by any governmental authority of any non-compliance, liability or other claim, and is not aware of any other environmental condition, in each case, that it believes will have a material adverse effect upon its consolidated and combined position or results of operations.

## Note 11 - Leases

## Lessor

As of March 31, 2023, the Company's operating leases have non-cancelable lease terms ranging from 0.1 years to 15.0 years. Certain leases with tenants include tenant options to extend or terminate the lease agreements or to purchase the underlying assets. Lease agreements may also contain rent increases that are based on an index or rate (e.g., the consumer price index).

The following table presents future minimum base rent payments due to the Company over the next five years and thereafter as of March 31, 2023 (in thousands).

|                                   | Minimum<br>nt Payments |
|-----------------------------------|------------------------|
| April 1, 2023 - December 31, 2023 | \$<br>101,914          |
| 2024                              | 111,103                |
| 2025                              | 74,248                 |
| 2026                              | 71,234                 |
| 2027                              | 51,814                 |
| 2028                              | 40,104                 |
| Thereafter                        | 158,714                |
| Total                             | \$<br>609,131          |

## Lessee

The Company is the lessee under ground lease arrangements and corporate office leases, which meet the criteria under U.S. GAAP for an operating lease. As of March 31, 2023, the Company's operating leases had remaining lease terms ranging from 0.7 years to 61.8 years, which includes options to extend. Under the operating leases, the Company pays rent and may also pay variable costs, including property operating expenses and common area maintenance. The weighted-average discount rate used to measure the lease liability for the Company's operating leases was 3.50% as of March 31, 2023. As the Company's leases do not provide an implicit rate, the Company used an estimated incremental borrowing rate based on the information available at the lease commencement date or the lease guidance adoption date, as applicable, in determining the present value of lease payments.

Operating lease costs were \$0.3 million for the three months ended March 31, 2023 and 2022. No cash paid for operating lease liabilities was capitalized for the three months ended March 31, 2023 and 2022.

The following table reflects the maturity analysis of payments due from the Company over the next five years and thereafter for ground and corporate office lease obligations as of March 31, 2023 (in thousands).

|                                   | Future Minim | um Lease Payments |
|-----------------------------------|--------------|-------------------|
| April 1, 2023 - December 31, 2023 | \$           | 891               |
| 2024                              |              | 883               |
| 2025                              |              | 892               |
| 2026                              |              | 478               |
| 2027                              |              | 445               |
| 2028                              |              | 447               |
| Thereafter                        |              | 12,491            |
| Total                             |              | 16,527            |
| Less: imputed interest            |              | 5,984             |
| Total                             | \$           | 10,543            |

# Note 12 – Stockholders' Equity

## **Common Stock**

The Company was initially capitalized on July 15, 2021 with the issuance of 100,000 shares of common stock to Realty Income for a total of \$,000.

On November 10, 2021, the Company issued 56,525,650 additional shares of common stock to Realty Income, such that Realty Income owned 56,625,650 shares of the Company's common stock. On November 12, 2021, Realty Income effected the Distribution.



## Dividends

During the three months ended March 31, 2023 and 2022, the Company's Board of Directors declared quarterly cash dividends on shares of the Company's common stock as follows:

| Declaration Date | Record Date    | Paid Date      | <b>Distributions Per Share</b> |      |
|------------------|----------------|----------------|--------------------------------|------|
| March 7, 2023    | March 31, 2023 | April 17, 2023 | \$                             | 0.10 |
|                  |                |                |                                |      |
| Declaration Date | Record Date    | Paid Date      | <b>Distributions Per Share</b> |      |
| March 22, 2022   | March 31, 2022 | April 15, 2022 | \$                             | 0.10 |

On May 8, 2023, the Company's Board of Directors declared a quarterly cash dividend of \$0.10 per share for the second quarter of 2023, payable on July 17, 2023, to stockholders of record as of June 30, 2023.

## Arch Street Warrants

On November 12, 2021, in connection with the Distribution, Orion OP entered into an Amended and Restated Limited Liability Company Agreement (the "LLCA") of the Arch Street Joint Venture, by and between Orion OP and OAP Holdings LLC (the "Arch Street Partner"), an affiliate of Arch Street Capital Partners, pursuant to which the Arch Street Partner consented to the transfer of the equity interests of the Arch Street Joint Venture previously held by VEREIT Real Estate, L.P. to Orion OP.

Also on November 12, 2021, in connection with the entry into the LLCA, the Company granted certain affiliates of the Arch Street Partner warrants to purchase up to 1,120,000 shares of the Company's common stock (the "Arch Street Warrants"). The Arch Street Warrants entitle the respective holders to purchase shares of the Company's common stock at a price per share equal to \$22.42, at any time. The Arch Street Warrants may be exercised, in whole or in part, through a cashless exercise, in which case the holder would receive upon such exercise the net number of shares of Company common stock determined according to the formula set forth in the Arch Street Warrants. The Arch Street Warrants expire on the earlier of (a) ten years after issuance and (b) if the Arch Street Joint Venture is terminated, the later of the termination of the Arch Street Joint Venture and seven years after issuance.

## Note 13 - Equity-Based Compensation

The Company has an equity-based incentive award plan (the "Equity Plan") for officers, other employees, non-employee directors and consultants who provide services to the Company. Awards under the Equity Plan are accounted for under U.S. GAAP as share-based payments. The expense for such awards is recognized over the requisite service period, which is generally the vesting period. Under the Equity Plan, the Company may grant various types of awards, including restricted stock units that will vest if the recipient maintains employment with the Company over the requisite service period (the "Time-Based RSUs") and restricted stock units that may vest in a number ranging from 0% to 100% of the total number of units granted, based on the Company's total shareholder return measured on an absolute basis ("TSR-Based RSUs") and certain operational performance metrics ("Metrics-Based RSUs" and collectively with the TSR-Based RSUs, "Performance Based RSUs"), in each case during a three-year performance period, subject to the recipient's continued service with the Company.

During the three months ended March 31, 2023 and 2022, the Company granted Time-Based RSUs and/or Performance-Based RSUs to non-employee directors and officers and other employees of the Company. The fair value of the Time-Based RSUs is determined using the closing stock price on the grant date and is expensed over the requisite service period on a straight-line basis. The fair value of the TSR-Based RSUs is determined using a Monte Carlo simulation which takes into account multiple input variables that determine the probability of satisfying the required total shareholder return, and such fair value is expensed over the performance period. The fair value of the Metrics-Based RSUs is determined using the closing stock price on the grant date and is expensed over the requisite service period to the extent that the likelihood of achieving the performance metrics is probable. As of March 31, 2023, the Company determined that the likelihood of achieving some of the performance metrics was probable and, accordingly, the Company recognized compensation expense for such Metrics-Based RSUs and determined that the likelihood of achieving the remaining performance metrics was improbable and the Company recognized no compensation expense for the remaining Metrics-Based RSUs.

Time-Based RSUs and Performance-Based RSUs do not provide for any rights of a common stockholder prior to the vesting of such restricted stock units. Equity-based compensation expense related to Orion Time-Based RSUs and Performance-Based RSUs for the three months ended March 31, 2023 and 2022, was \$0.5 million and \$0.1 million, respectively. As of



March 31, 2023, total unrecognized compensation expense related to Time-Based RSUs and Performance-Based RSUs was approximately \$4.9 million, with an aggregate weighted-average remaining term of 2.4 years.

The Company is also required under U.S. GAAP to recognize equity-based compensation expense for awards to its employees of Realty Income time-based restricted stock units and stock options granted in connection with the Separation and the Distribution. Equity-based compensation expense for both the three months ended March 31, 2023 and 2022, related to such Realty Income equity-based compensation awards, was less than \$0.1 million. As of March 31, 2023, total unrecognized compensation expense related to Realty Income time-based restricted stock units and stock options was approximately \$0.2 million with an aggregate weighted-average remaining term of 0.8 years.

## Note 14 - Net Income (Loss) Per Share

The computation of basic and diluted earnings per share is as follows for the three months ended March 31, 2023 and 2022 (in thousands, except share and per share data):

|  | Three Months Ended March 31, |            |            |  |
|--|------------------------------|------------|------------|--|
|  |                              | 2023       | 2022       |  |
| Net loss   | \$                           | (8,874) \$ | (9,882)    |  |
| Income attributable to non-controlling interest  |                              | (11)       | (24)       |  |
| Net loss available to common stockholders used in basic and diluted net income per share |                              | (8,885)    | (9,906)    |  |
| Weighted average shares of common stock outstanding - basic                              |                              | 56,641,805 | 56,625,650 |  |
| Effect of dilutive securities <sup>(1)</sup>   |                              | _          | _          |  |
| Weighted average shares of common stock - diluted  |                              | 56,641,805 | 56,625,650 |  |
| Basic and diluted net loss per share attributable to common stockholders                 | \$                           | (0.16) \$  | (0.17)     |  |

(1) As of March 31, 2023 and 2022, there were no adjustments to the weighted average common shares outstanding used in the diluted calculation given there were no potentially dilutive shares.

The following were excluded from diluted net loss per share attributable to common stockholders, as the effect would have been antidilutive:

|   | Three Months End | led March 31, |
|---|------------------|---------------|
|   | 2023             | 2022          |
| Weighted average unvested Time-Based RSUs and Performance-Based RSUs <sup>(1)</sup> | 17,531           | 765           |
| Weighted average stock warrants   | 1,120,000        | 1,120,000     |

(1) Net of assumed repurchases in accordance with the treasury stock method.

# Note 15 – Subsequent Events

## Distributions

On May 8, 2023, the Company's Board of Directors declared a quarterly dividend of \$0.10 per share for the second quarter of 2023, payable on July 17, 2023, to stockholders of record as of June 30, 2023.



## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion and analysis should be read in conjunction with the accompanying consolidated financial statements and notes thereto appearing elsewhere in this Quarterly Report on Form 10-Q.

#### Forward-Looking Statements

This Quarterly Report on Form 10-Q includes "forward-looking statements" which reflect Orion Office REIT Inc.'s (the "Company, "Orion", "we", or "us") expectations and projections regarding future events and plans, future financial condition, results of operations, liquidity and business, including leasing and occupancy, acquisitions, dispositions, rent receipts, expected borrowings and financing costs and the payment of future dividends. Generally, the words "anticipates," "assumes," "believes," "continues," "could," "estimates," "expects," "goals," "intends," "may," "plans," "projects," "seeks," "should," "targets," "will," "guidance," variations of such words and similar expressions identify forward-looking statements. These forward-looking statements are based on information currently available to us and involve a number of known and unknown assumptions and risks, uncertainties and other factors, which may be difficult to predict and beyond the Company's control, that could cause actual events and plans or could cause our business, financial condition, liquidity and results of operations to differ materially from those expressed or implied in the forward-looking statements. These factors include, among other things, those discussed below. Information regarding historical rent collections should not serve as an indication of future rent collection. We disclaim any obligation to publicly update or revise any forward-looking statements, whether as a result of changes in underlying assumptions or factors, new information, future events or otherwise, except as may be required by law.

The following are some, but not all, of the assumptions, risks, uncertainties and other factors that could cause our actual results to differ materially from those presented in our forward-looking statements:

- the risk of rising interest rates, including that our borrowing costs may increase and we may be unable to refinance our debt obligations on favorable terms and in a timely manner, or at all;
- the risk of inflation, including that our operating costs, such as insurance premiums, utilities, real estate taxes, capital expenditures and repair and maintenance costs, may rise;
- conditions associated with the global market, including an oversupply of office space, tenant credit risk and general economic conditions;
- the extent to which changes in workplace practices and office space utilization, including remote work arrangements, will continue and the impact that may have on demand for office space at our properties;
- our ability to acquire new properties and sell non-core assets on favorable terms and in a timely manner, or at all;
- · our ability to comply with the terms of our credit agreements or to meet the debt obligations on certain of our properties;
- · our ability to access the capital markets to raise additional equity or refinance maturing debt on favorable terms and in a timely manner, or at all;
- changes in the real estate industry and in performance of the financial markets and interest rates and our ability to effectively hedge against interest rate changes;
- · the risk of tenants defaulting on their lease obligations, which is heightened due to our focus on single tenant properties;
- · our ability to renew leases with existing tenants or re-let vacant space to new tenants on favorable terms and in a timely manner, or at all;
- · the cost of rent concessions, tenant improvement allowances and leasing commissions;
- the potential for termination of existing leases pursuant to tenant termination rights;
- · the amount, growth and relative inelasticity of our expenses;
- · risks associated with the ownership and development of real property;
- risks accompanying the management of OAP/VER Venture, LLC (the "Arch Street Joint Venture"), our unconsolidated joint venture, in which we hold a non-controlling ownership interest;
- our ability to close pending real estate transactions, which may be subject to conditions that are outside of our control;
- risks associated with acquisitions, including the risk that we may not be in a position, or have the opportunity in the future, to make suitable property acquisitions on advantageous terms and/or that such acquisitions will fail to perform as expected;

- risks associated with the fact that we have a limited operating history and our future performance is difficult to predict;
- our properties may be subject to impairment charges;
- risks resulting from losses in excess of insured limits or uninsured losses;
- risks associated with the potential volatility of our common stock;
- the risk that we may fail to maintain our qualification as a REIT; and
- other risks and uncertainties detailed from time to time in our SEC filings.

All forward-looking statements should be read in light of the risks identified in Part I, Item 1A. Risk Factors in the Company's Annual Report on Form 10-K for the year ended December 31, 2022.

We use certain defined terms throughout this Quarterly Report on Form 10-Q that have the following meanings:

When we refer to "annualized base rent," we mean the monthly aggregate cash amount charged to tenants under our leases (including monthly base rent receivables and certain contractually obligated reimbursements by our tenants), as of March 31, 2023, multiplied by 12, including the Company's pro rata share of such amounts from the Arch Street Joint Venture, the Company's unconsolidated joint venture with an affiliate of Arch Street Capital Partners, LLC ("Arch Street Capital Partners"). Annualized base rent is not indicative of future performance.

Under a "net lease", the tenant occupying the leased property (usually as a single tenant) does so in much the same manner as if the tenant were the owner of the property. There are various forms of net leases, most typically classified as triple net or double net. Triple net leases typically require that the tenant pay all expenses associated with the property (*e.g.*, real estate taxes, insurance, maintenance and repairs). Double net leases typically require that the tenant pay all operating expenses associated with the property (*e.g.*, real estate taxes, insurance and maintenance), but excludes some or all major repairs (*e.g.*, roof, structure and parking lot). Accordingly, the owner receives the rent "net" of these expenses, rendering the cash flow associated with the lease predictable for the term of the lease.

## Overview

Orion is an internally managed REIT engaged in the ownership, acquisition, and management of a diversified portfolio of mission-critical regional and corporate headquarters office buildings located in high-quality suburban markets across the U.S. and leased primarily on a single-tenant net lease basis to creditworthy tenants. Orion Office REIT Inc. was incorporated in the State of Maryland on July 1, 2021 and has been operating in a manner so as to qualify and has elected to be taxed as a REIT for U.S. federal income tax purposes, commencing with its initial taxable year ended December 31, 2021.

As of March 31, 2023, the Company owned and operated 81 office properties with an aggregate of 9.5 million leasable square feet located in 29 states with an occupancy rate of 87.2% and a weighted-average remaining lease term of 3.9 years. Including the Company's pro rata share of square feet and annualized base rent from the Arch Street Joint Venture, the Company's unconsolidated joint venture with an affiliate of Arch Street Capital Partners, LLC ("Arch Street Capital Partners"), we owned an aggregate of 9.7 million leasable square feet with an occupancy rate of 87.5% and a weighted-average remaining lease term of 4.0 years as of March 31, 2023.

#### **Business Environment**

Our efforts to address upcoming lease maturities and vacancies continue to be adversely impacted by economic conditions, which have included rising interest rates, rising inflation and recession fears, along with remote working trends which resulted from the COVID-19 pandemic and have persisted even after many other economic and social activities have returned to at or near pre-COVID-19 levels. We have experienced and we expect we will continue to experience slower new leasing and there remains uncertainty over existing tenants' long-term space requirements. Some of the anticipated leasing we expected to realize is either going to be delayed, reduced or eliminated. Overall, this could reduce our future rental revenues. We cannot provide any assurance as to whether we will be able to renew leases with existing tenants or re-let vacant space to new tenants on favorable terms and in a timely manner, or at all.

Financial institutions in the United States and abroad have recently come under significant financial stress, which, among other things, initially resulted in the failures of two regional banks, Silicon Valley Bank and Signature Bank, along with rapid deposit outflows at many other regional banks, followed most recently by the failure of a third regional bank, First Republic Bank. These recent events, together with inflation, the high interest rate environment and recessionary fears, have adversely affected the commercial real estate lending markets generally and may adversely affect the Company's access to credit or the terms under which it may do so. We are party to a credit agreement which provides the Company with a \$425.0 million senior



revolving credit facility, and a \$175.0 million senior term loan facility, with Wells Fargo Bank, National Association, as administrative agent, and the lenders and issuing banks party thereto. The term loan facility is scheduled to mature on November 12, 2023, and the revolving credit facility is scheduled to mature on November 12, 2024. We expect to extend, repay or refinance (or some combination of the foregoing) the revolver/ and term loan facilities on or prior to maturity, but we cannot provide any assurance we will be able to do so on favorable terms, in a timely manner, or at all. The Company has sufficient available capacity under the revolving credit facility to repay the term loan facility, if needed.

#### The Separation and the Distribution

The Company was initially formed as a wholly-owned subsidiary of Realty Income Corporation ("Realty Income"). Following completion of the merger transaction involving Realty Income and VEREIT, Inc. ("VEREIT") on November 1, 2021, Realty Income contributed the combined business comprising certain office real properties and related assets previously owned by subsidiaries of Realty Income, and certain office real properties and related assets previously owned by subsidiaries of VEREIT (the "Separation"), to the Company and its operating partnership, Orion Office REIT LP ("Orion OP"), and, on November 12, 2021, effected a special distribution to its stockholders of all the outstanding shares of common stock of the Company (the "Distribution").

Following the Distribution, the Company became independent and publicly traded and our common stock, par value \$0.001 per share, trades on the NYSE under the symbol "ONL".

Through November 12, 2021, we had not conducted any business as a separate company other than start-up related activities.

#### **Emerging Growth Company Status**

We are an "emerging growth company" as defined in the Jumpstart Our Business Startups Act (the "JOBS Act"). As such, we are eligible to take advantage of certain exemptions from various reporting requirements that apply to other public companies that are not emerging growth companies, including compliance with the auditor attestation requirements of Section 404 of the Sarbanes-Oxley Act and the requirements to hold a non-binding advisory vote on executive compensation and any golden parachute payments not previously approved. We cannot predict if investors will find our common stock less attractive because we rely on the exemptions available to us as an emerging growth company. If some investors find our common stock less attractive as a result, there may be a less active trading market for our common stock and our stock price may be more volatile.

In addition, Section 107 of the JOBS Act provides that an emerging growth company may take advantage of the extended transition period provided in Section 13(a) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") for complying with new or revised accounting standards. In other words, an emerging growth company can delay the adoption of certain accounting standards until those standards would otherwise apply to private companies. We have elected to take advantage of the benefits of this extended transition period and, therefore, will not be subject to the same new or revised accounting standards as other public companies that are not emerging growth companies until we can no longer avail ourselves of the exemptions applicable to emerging growth companies or until we affirmatively and irrevocably opt out of the extended transition period.

We will remain an emerging growth company until the earliest of (i) the last day of the first fiscal year in which our annual gross revenues exceed \$1.235 billion, (ii) the last day of the fiscal year following the fifth anniversary of the date of the first sale of our common equity securities pursuant to an effective registration statement under the Securities Act, (iii) the date that we become a "large accelerated filer" as defined in Rule 12b-2 under the Exchange Act, which would occur on the last day of the fiscal year in which the market value of our common stock that is held by non-affiliates exceeds \$700.0 million as of the last business day of our most recently completed second fiscal quarter, or (iv) the date on which we have issued more than \$1.0 billion in non-convertible debt during the preceding three-year period. As of June 30, 2022, the market value of our common stock held by non-affiliates was less than \$700.0 million, and therefore, we expect to remain an "emerging growth company" at least until the next measuring date, which is June 30, 2023.

## **Basis of Presentation**

For the three months ended March 31, 2023 and 2022, the consolidated financial statements of the Company include the accounts of the Company and its consolidated subsidiaries and a consolidated joint venture.



## **Election as a REIT**

The Company elected to be taxed as a REIT for U.S. federal income tax purposes under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended, commencing with the taxable year ended December 31, 2021. To maintain our qualification as a REIT, we must meet certain organizational and operational requirements, including a requirement to distribute annually at least 90% of our REIT taxable income, subject to certain adjustments and excluding any net capital gain, to stockholders. As a REIT, except as discussed below, we generally are not subject to federal income tax on taxable income that we distribute to our stockholders so long as we distribute at least 90% of our annual taxable income (computed without regard to the deduction for dividends paid and excluding net capital gains). REITs are subject to a number of other organizational and operational requirements. Even if we maintain our qualification for taxation as a REIT, we may become subject to certain state and local taxes on our income and excise taxes on our undistributed income.

#### **Critical Accounting Estimates**

Our accounting policies have been established to conform with U.S. GAAP. The preparation of financial statements in conformity with U.S. GAAP requires us to use judgment in the application of accounting policies, including making estimates and assumptions. These judgments affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. Management believes that we have made these estimates and assumptions in an appropriate manner and in a way that accurately reflects our financial condition. We continually test and evaluate these estimates and assumptions using our historical knowledge of the business, as well as other factors, to ensure that they are reasonable for reporting purposes. However, actual results may differ from these estimates and assumptions. If our judgment or interpretation of the facts and circumstances relating to the various transactions had been different, it is possible that different accounting estimates that may impact comparability of our results of operations to those of companies in similar businesses. We believe the following critical accounting policy involves significant judgments and estimates used in the preparation of our financial statements, which should be read in conjunction with the more complete discussion of our accounting policies and procedures included in Note 2 - Summary of Significant Accounting Policies to our consolidated financial statements.

## **Real Estate Impairment**

We invest in real estate assets and subsequently monitor those investments quarterly for impairment. The risks and uncertainties involved in applying the principles related to real estate impairment include, but are not limited to, the following:

- The review of impairment indicators and subsequent determination of the undiscounted future cash flows could require us to reduce the value of assets and recognize an
  impairment loss.
- The evaluation of real estate assets for potential impairment requires our management to exercise significant judgment and make certain key assumptions, including the following: (1) capitalization rate; (2) discount rate; (3) number of years the property will be held; (4) property operating expenses; and (5) re-leasing assumptions including the number of months to re-lease, market rental revenue and required tenant improvements. There are inherent uncertainties in making these estimates such as market conditions and performance and sustainability of our tenants.
- Changes related to management's intent to sell or lease the real estate assets used to develop the forecasted cash flows may have a material impact on our financial
  results.

#### **Recently Issued Accounting Pronouncements**

Recently issued accounting pronouncements are described in Note 2 - Summary of Significant Accounting Policies to our consolidated financial statements.

## Significant Transactions Summary

#### Activity for the quarter ended March 31, 2023

## Real Estate Operations

• We did not complete any dispositions during the three months ended March 31, 2023. As of May 9, 2023, we had pending agreements to dispose of an additional eight non-core office properties for an aggregate gross sales price of \$41.0 million. These pending transactions remain subject to customary conditions for real estate transactions of this



nature, including conditions related to the buyer's due diligence, and may be terminated by the buyer in its sole discretion. There can be no assurance these pending sale transactions will be completed on their existing terms or at all.

During the three months ended March 31, 2023, we have renewed a total of 68,000 square feet across two different properties. We also entered into a lease expansion covering 11,000 square feet with an existing tenant at one property and entered into a new lease for 4,000 square feet at another property. During the three months ended March 31, 2023, two leases expired comprising a total reduction in occupied space of approximately 0.2 million leasable square feet. As of March 31, 2023, the Company had a total of six vacant properties, two of which are being marketed for sale. The Company's plans with respect to vacant properties are subject to change.

#### <u>Debt</u>

•

• As of March 31, 2023, we had \$425.0 million of borrowing capacity under our revolving credit facility and no outstanding borrowings thereunder.

## <u>Equity</u>

• The Company's Board of Directors declared a quarterly cash dividend of \$0.10 per share for the first quarter of 2023, which was paid on April 17, 2023. On May 8, 2023, the Company's Board of Directors declared a quarterly cash dividend of \$0.10 per share for the second quarter of 2023, payable on July 17, 2023 to stockholders of record as of June 30, 2023.

## **Real Estate Portfolio Metrics**

Our financial performance is impacted by the timing of acquisitions and dispositions and the operating performance of our operating properties. The following table shows the property statistics of our operating properties as of March 31, 2023, including our pro rata share of the applicable statistics of the properties owned by the Arch Street Joint Venture:

|  | March 31, 2023 | December 31, 2022 |
|--|----------------|-------------------|
| Portfolio Metrics                                  |                |                   |
| Operating properties                               | 81             | 81                |
| Arch Street Joint Venture properties               | 6              | 6                 |
| Rentable square feet (in thousands) <sup>(1)</sup> | 9,732          | 9,732             |
| Occupancy rate <sup>(2)</sup>                      | 87.5%          | 89.0%             |
| Investment-grade tenants <sup>(3)</sup>            | 73.6%          | 73.3%             |
| Weighted-average remaining lease term (in years)   | 4.0            | 4.1               |

(1) Represents leasable square feet of operating properties and the Company's pro rata share of leasable square feet of properties owned by the Arch Street Joint Venture.

(2) Occupancy rate equals the sum of leased square feet divided by rentable square feet.

(3) Based on annualized base rent of our real estate portfolio, including the Company's pro rata share of annualized base rent for properties owned by the Arch Street Joint Venture, as of March 31, 2023. Investment-grade tenants are those with a credit rating of BBB- or higher by Standard & Poor's Financial Services LLC or a credit rating of Baa3 or higher by Moody's Investor Service, Inc. The ratings may reflect those assigned by Standard & Poor's Financial Services LLC or Moody's Investor Service, Inc. to the lease guarantor or the parent company, as applicable



## **Operating Performance**

In addition, management uses the following financial metrics to assess our operating performance (amounts in thousands, except per share amounts).

|   | Three Months Ended |    |                |
|---|--------------------|----|----------------|
|   | <br>March 31, 2023 |    | March 31, 2022 |
| Financial Metrics   |                    |    |                |
| Total revenues  | \$<br>50,190       | \$ | 53,206         |
| Net loss  | \$<br>(8,874)      | \$ | (9,882)        |
| Basic and diluted net loss per share attributable to common stockholders          | \$<br>(0.16)       | \$ | (0.17)         |
| FFO attributable to common stockholders <sup>(1)</sup>                            | \$<br>23,473       | \$ | 26,494         |
| FFO attributable to common stockholders per diluted share <sup>(1)</sup>          | \$<br>0.41         | \$ | 0.47           |
| Core FFO attributable to common stockholders <sup>(1)(2)</sup>                    | \$<br>25,283       | \$ | 29,289         |
| Core FFO attributable to common stockholders per diluted share <sup>(1) (2)</sup> | \$<br>0.45         | \$ | 0.52           |

(1) See the Non-GAAP Measures section below for descriptions of our non-GAAP measures and reconciliations to the most comparable U.S. GAAP measure.

(2) The Company has revised its definition of Core FFO beginning in 2023 and has applied this change retrospectively for comparison purposes. See the Non-GAAP Measures section below for further discussion of the change.

#### Leasing Activity and Capital Expenditures

The Company remains highly focused on leasing activity, given the 4.0 year weighted-average remaining lease term and the significant lease maturities which will occur across the portfolio over the next few years. If our tenants decide not to renew their leases, terminate their leases early or default on their leases, we will seek to re-lease the space to new tenants. We also seek to lease our vacant properties to new tenants. We may not, however, be able to re-lease the space to suitable replacement tenants on a timely basis, or at all. Even if we are able to renew leases with existing tenants or enter into new leases with replacement tenants, the terms of renewals or new leases, including the cost of required renovations, improvements or concessions to tenants, particularly commercial tenants, may be less favorable to us than current lease terms. As a result, our net income and ability to pay dividends to stockholders could be materially adversely affected. Further, if any of our properties cannot be leased on terms, alterations, or at all, which could inhibit our ability to effectively dispose of those property may not be marketable at a suitable price without substantial capital improvements, alterations. In general, when we sell properties that are vacant or soon to be vacant, the valuation will be discounted to reflect that the new owner will bear carrying costs until the property has been leased up and take the risk that the property may not be leased up on a timely basis, favorable terms or at all.

As an owner of commercial real estate, the Company is required to make capital expenditures with respect to its portfolio, which include normal building improvements to replace obsolete building components and expenditures to extend the useful life of existing assets and lease related expenditures to retain existing tenants or attract new tenants to our properties. The Company has agreed to provide rent concessions to tenants and incur leasing costs with respect to its properties, including amounts paid directly to tenants to improve their space and/or building systems, or tenant improvement allowances, landlord agreements to perform and pay for certain improvements, and leasing commissions. The Company anticipates it will continue to agree to tenant improvement allowances, the amount of which may increase in future periods. These rent concession and leasing cost commitments could be significant and are expected to vary due to factors such as competitive market conditions for leasing of commercial office space and the volume of square footage subject to re-leasing by the Company.

As of March 31, 2023, the Company had outstanding commitments of \$50.0 million for tenant improvement allowances and \$0.3 million for leasing commissions. The actual amount we pay for tenant improvement allowances may be lower than the commitment in the applicable lease and will depend upon the tenant's use of the capital on the agreed upon timeline. The timing of the Company's cash outlay for tenant improvement allowances is significantly uncertain and will depend upon the applicable tenant's schedule for the improvements and corresponding use of capital, if any. The Company estimates that the foregoing tenant improvement allowances and leasing commissions will be funded between 2023 and 2035.

The Company has funded and intends to continue to fund tenant improvement allowances with cash on hand, which may include proceeds from dispositions. For assets financed on our CMBS Loan, the Company has funded reserves with the lender for tenant improvement allowances and rent concession commitments. The restricted cash included in this reserve totaled \$34.7 million as of March 31, 2023, including \$23.6 million for tenant improvement allowances and \$11.1 million for rent concession commitments, and is included in other assets, net in the Company's consolidated balance sheets.

During the three months ended March 31, 2023, we entered into new and renewal leases as summarized in the following table (dollars and square feet in thousands):

|   | Three Months Ended |    |          |    |          |  |  |
|---|--------------------|----|----------|----|----------|--|--|
|   | <br>New Leases     |    | Renewals |    | Total    |  |  |
| Rentable square feet leased   | <br>15             | 68 |          | 83 |          |  |  |
| Weighted average rental rate change (cash basis) <sup>(1) (2)</sup>               | (20.3)%            |    | 26.9 %   |    | % 19.7 % |  |  |
| Tenant leasing costs and concession commitments (3)                               | \$<br>736          | \$ | 984      | \$ | 1,720    |  |  |
| Tenant leasing costs and concession commitments per rentable square foot          | \$<br>49.04        | \$ | 14.68    | \$ | 20.96    |  |  |
| Weighted average lease term (by rentable square feet) (years)                     | 8.8                |    | 14.3     |    | 13.3     |  |  |
| Tenant leasing costs and concession commitments per rentable square foot per year | \$<br>5.57         | \$ | 1.03     | \$ | 1.58     |  |  |

(1) Represents weighted average percentage increase or decrease in (i) the annualized monthly cash amount charged to the applicable tenants (including monthly base rent receivables and certain contractually obligated reimbursements by the applicable tenants) as of the commencement date of the new lease term (excluding any full or partial rent abatement period) compared to (ii) the annualized monthly cash amount charged to the applicable tenants (including the monthly base rent receivables and certain contractually obligated reimbursements by the applicable tenants) as of the expiration date of the prior lease term. If a space has been vacant for more than 12 months prior to the execution of a new lease, the lease will be excluded from this calculation.

(2) Excludes one new lease for approximately 4,000 square feet of space that had been vacant for more than 12 months at the time the new lease was executed.

(3) Includes commitments for tenant improvement allowances and base building allowances, leasing commissions and free rent (includes estimates of property operating expenses, where applicable).

During the three months ended March 31, 2023 and 2022, amounts capitalized by the Company for lease related costs, lease incentives and building, fixtures and improvements were as set forth in the following table.

|   | TI | ree Months Ended | 1  | Three Months Ended |  |  |
|---|----|------------------|----|--------------------|--|--|
|   |    | March 31, 2023   |    | March 31, 2022     |  |  |
| Lease related costs <sup>(1)</sup>      | \$ | 884              | \$ | 986                |  |  |
| Lease incentives <sup>(2)</sup>         |    | _                |    | _                  |  |  |
| Building, fixtures and improvements (3) |    | 2,454            |    | 1,415              |  |  |
| Total capital expenditures              | \$ | 3,338            | \$ | 2,401              |  |  |

(1) Lease related costs generally include lease commissions paid in connection with the execution of new and/or renewed leases.

(2) Lease incentives generally include expenses paid on behalf of the tenant or reimbursed to the tenant, including expenditures related to the construction of tenant-owned improvements.

(3) Building, fixtures and improvements generally include expenditures to replace obsolete building or land components, expenditures that extend the useful life of existing assets and expenditures to construct landlord owned improvements.



## **Results of Operations**

The results of operations discussed in this section include the accounts of the Company and its consolidated subsidiaries for the three months ended March 31, 2023 and 2022 (in thousands).

#### Revenues

The table below sets forth, for the periods presented, revenue information and the dollar amount change year over year (in thousands):

|  | Three Months Ended March 31, |    |        |    |                                     |
|--|------------------------------|----|--------|----|-------------------------------------|
|  | <br>2023                     |    | 2022   |    | 2023 vs 2022<br>Increase/(Decrease) |
| Rental                                       | \$<br>49,990                 | \$ | 53,017 | \$ | (3,027)                             |
| Fee income from unconsolidated joint venture | 200                          |    | 189    |    | 11                                  |
| Total revenues                               | \$<br>50,190                 | \$ | 53,206 | \$ | (3,016)                             |

## Rental

The decrease in rental revenue of \$3.0 million during the three months ended March 31, 2023 as compared to the same period in 2022 was primarily due to the decrease in our overall occupied square footage due to scheduled vacancies and dispositions. Our portfolio occupancy rate was 87.2% and 88.1% as of March 31, 2023 and 2022, respectively. During the three months ended March 31, 2023, the Company recognized \$1.6 million of lease termination income. During the three months ended March 31, 2022, the Company did not recognize any lease termination income.

## Fee income from unconsolidated joint venture

Fee income from unconsolidated joint venture consists of fees earned for providing various services to the Arch Street Joint Venture. Fee income from unconsolidated joint venture remained consistent at \$0.2 million during the three months ended March 31, 2023 as compared to the same period in 2022.

## **Operating Expenses**

The table below sets forth, for the periods presented, certain operating expense information and the dollar amount change year over year (in thousands):

|                               | Three Months Ended March 31, |        |           |                                     |  |  |
|-------------------------------|------------------------------|--------|-----------|-------------------------------------|--|--|
|                               |                              | 2023   | 2022      | 2023 vs 2022<br>Increase/(Decrease) |  |  |
| Property operating            | \$                           | 15,344 | \$ 15,314 | \$ 30                               |  |  |
| General and administrative    |                              | 4,309  | 3,517     | 792                                 |  |  |
| Depreciation and amortization |                              | 28,166 | 34,353    | (6,187                              |  |  |
| Impairments                   |                              | 3,754  | 1,602     | 2,152                               |  |  |
| Transaction related           |                              | 105    | 63        | 42                                  |  |  |
| Spin related                  |                              |        | 756       | (756                                |  |  |
| Total operating expenses      | \$                           | 51,678 | \$ 55,605 | \$ (3,927                           |  |  |

## Property Operating Expenses

Property operating expenses such as taxes, insurance, ground rent and maintenance include both reimbursable and non-reimbursable property expenses. Property operating expenses remained consistent at \$15.3 million during the three months ended March 31, 2023 as compared to the same period in 2022, which is the net result of decreases in expenses resulting from property dispositions, offset by increases due to timing and nature of certain operating costs including property taxes accrued for near-term vacancies.



#### General and Administrative Expenses

General and administrative expenses increased \$0.8 million during the three months ended March 31, 2023 as compared to the same period in 2022, which was primarily due to higher employee headcount and increased stock compensation expense for additional equity award issuances during the three months ended March 31, 2023 as compared to the same period in 2022.

#### Depreciation and Amortization Expenses

The decrease in depreciation and amortization expenses of \$6.2 million during the three months ended March 31, 2023 as compared to the same period in 2022 was primarily due to the full amortization of certain intangible assets as a result of leases expiring in accordance with their terms, as well as disposition and impairment of real estate assets.

## Impairments

Impairments increased \$2.2 million during the three months ended March 31, 2023 as compared to the same period in 2022. The impairment charges of \$3.8 million in the three months ended March 31, 2023, include a total of three properties and the charges reflect management's estimates of lease renewal probability, timing and terms of such renewals, carrying costs for vacant properties, sale probability, estimates of sale proceeds, including where applicable, the negotiated price under a definitive agreement to sell the asset. Impairment charges totaling \$1.6 million with respect to two properties were recorded during the same period in 2022. See Note 5 - Fair Value Measurements for further information.

#### Transaction Related Expenses

Transaction related expense remained relatively consistent at \$0.1 million during the three months ended March 31, 2023 as compared to the same period in 2022.

#### Spin Related Expenses

During the three months ended March 31, 2023, the company incurred no spin related expenses. During the three months ended March 31, 2022, the company incurred \$0.8 million of spin related expenses, which primarily consist of legal and accountant fees related to the Separation and the Distribution and the Company's start-up activities.

### Other (Expense) Income and Provision for Income Taxes

The table below sets forth, for the periods presented, certain financial information and the dollar amount change year over year (in thousands):

|   | Three Months Ended March 31, |    |         |                                     |       |  |
|---|------------------------------|----|---------|-------------------------------------|-------|--|
|   | 2023 2022                    |    |         | 2023 vs 2022<br>Increase/(Decrease) |       |  |
| Interest expense, net                               | \$<br>(7,139)                | \$ | (6,847) | \$                                  | 292   |  |
| Loss on extinguishment of debt, net                 | \$<br>_                      | \$ | (468)   | \$                                  | (468) |  |
| Other income, net                                   | \$<br>36                     | \$ | 39      | \$                                  | (3)   |  |
| Equity in loss of unconsolidated joint venture, net | \$<br>(123)                  | \$ | (41)    | \$                                  | 82    |  |
| Provision for income taxes                          | \$<br>(160)                  | \$ | (166)   | \$                                  | (6)   |  |

## Interest Expense, net

Interest expense, net increased \$0.3 million during the three months ended March 31, 2023 as compared to the same period in 2022, which was primarily due to higher interest rates, partially offset by lower outstanding debt during the three months ended March 31, 2023. The Company's average debt outstanding and weighted-average interest rate on its debt obligations were \$530.0 million and 4.38%, respectively for the three months ended March 31, 2023, compared to \$620.5 million and 4.17%, respectively, for the three months ended March 31, 2023 included an offset of \$1.7 million of reclassified previous gains on interest rate swaps from accumulated other comprehensive income, compared with \$0.2 million of reclassified losses in the three months ended March 31, 2022.



#### Loss on extinguishment of debt, net

Loss on extinguishment of debt, net during the three months ended March 31, 2022 related to the write off of deferred financing costs due to the early extinguishment of the Company's Bridge Facility, as defined below and discussed in Note 6 – Debt, Net. There were no such costs incurred during the three months ended March 31, 2023.

#### Equity in loss of unconsolidated joint venture, net

Equity in loss of the unconsolidated joint venture remained relatively consistent during the three months ended March 31, 2023 as compared to the same period in 2022.

#### Provision for Income Taxes

The provision for income taxes consists of certain state and local income and franchise taxes. The provision for income taxes remained consistent at \$0.2 million during the three months ended March 31, 2023 as compared to the same period in 2022.

#### **Non-GAAP Measures**

Our results are presented in accordance with U.S. GAAP. We also disclose certain non-GAAP measures, as discussed further below. Management uses these non-GAAP financial measures in our internal analysis of results and believes these measures are useful to investors for the reasons explained below. These non-GAAP financial measures should not be considered as substitutes for any measures derived in accordance with U.S. GAAP.

## Funds From Operations ("FFO") and Core Funds from Operations ("Core FFO") Attributable to Orion

Due to certain unique operating characteristics of real estate companies, as discussed below, the National Association of Real Estate Investment Trusts, Inc. ("Nareit"), an industry trade group, has promulgated a supplemental performance measure known as funds from operations ("FFO"), which we believe to be an appropriate supplemental performance measure to reflect the operating performance of a REIT. FFO is not equivalent to our net income or loss as determined under U.S. GAAP.

Nareit defines FFO as net income or loss computed in accordance with U.S. GAAP adjusted for gains or losses from disposition of real estate assets, depreciation and amortization of real estate assets, impairment write-downs on real estate, and our pro rata share of FFO adjustments related to the unconsolidated joint venture. We calculate FFO in accordance with Nareit's definition described above.

In addition to FFO, we use Core FFO as a non-GAAP supplemental financial performance measure to evaluate the operating performance of the Company. Core FFO, as defined by the Company, excludes from FFO items that we believe do not reflect the ongoing operating performance of our business such as transaction related expenses, spin related expenses and gains or losses on extinguishment of swaps and/or debt, and our pro rata share of Core FFO adjustments related to the unconsolidated joint venture. Beginning in 2023, the Company has revised its definition of Core FFO to also exclude the following non-cash charges which management believes do not reflect the ongoing operating performance of our business: (i) amortization of deferred lease incentives, (ii) amortization of deferred financing costs, (iii) equity-based compensation, and (iv) amortization of premiums and discounts on debt, net. This change in definition has also been applied retrospectively for comparison purposes.

We believe that FFO and Core FFO allow for a comparison of the performance of our operations with other publicly-traded REITs, as FFO and Core FFO, or an equivalent measure, are routinely reported by publicly-traded REITs, each adjust for items that we believe do not reflect the ongoing operating performance of our business and we believe are often used by analysts and investors for comparison purposes.

For all of these reasons, we believe FFO and Core FFO, in addition to net income (loss), as defined by U.S. GAAP, are helpful supplemental performance measures and useful in understanding the various ways in which our management evaluates the performance of the Company over time. However, not all REITs calculate FFO and Core FFO the same way, so comparisons with other REITs may not be meaningful. FFO and Core FFO should not be considered as alternatives to net income (loss) and are not intended to be used as a liquidity measure indicative of cash flow available to fund our cash needs. Neither the SEC, Nareit, nor any other regulatory body has evaluated the acceptability of the exclusions used to adjust FFO in order to calculate Core FFO and its use as a non-GAAP financial performance measure.

The table below presents a reconciliation of FFO and Core FFO to net (loss) income attributable to common stockholders, the most directly comparable U.S. GAAP financial measure, for the three months ended March 31, 2023 and 2022 (dollars in thousands):

|   |           | Three Months Ended March 31, |    |            |  |  |
|---|-----------|------------------------------|----|------------|--|--|
|   |           | 2023                         |    | 2022       |  |  |
| Net loss attributable to common stockholders                        | \$        | (8,885)                      | \$ | (9,906)    |  |  |
| Depreciation and amortization of real estate assets                 |           | 28,142                       |    | 34,337     |  |  |
| Gain on disposition of real estate assets                           |           |                              |    | _          |  |  |
| Impairment of real estate   |           | 3,754                        |    | 1,602      |  |  |
| Proportionate share of adjustments for unconsolidated joint venture |           | 462                          |    | 461        |  |  |
| FFO attributable to common stockholders                             | \$        | 23,473                       | \$ | 26,494     |  |  |
| Transaction related   |           | 105                          |    | 63         |  |  |
| Spin related <sup>(1)</sup>   |           | —                            |    | 756        |  |  |
| Amortization of deferred financing costs <sup>(2)</sup>             |           | 1,049                        |    | 1,171      |  |  |
| Amortization of deferred lease incentives, net <sup>(2)</sup>       |           | 101                          |    | —          |  |  |
| Equity-based compensation <sup>(2)</sup>                            |           | 526                          |    | 270        |  |  |
| Loss on extinguishment of debt, net                                 |           |                              |    | 468        |  |  |
| Proportionate share of adjustments for unconsolidated entity        |           | 29                           |    | 67         |  |  |
| Core FFO attributable to common stockholders                        | <u>\$</u> | 25,283                       | \$ | 29,289     |  |  |
| Weighted-average shares of common stock outstanding - basic         |           | 56,641,805                   |    | 56,625,650 |  |  |
| Effect of weighted-average dilutive securities <sup>(3)</sup>       |           | 17,531                       |    | 765        |  |  |
| Weighted-average shares of common stock outstanding - diluted       |           | 56,659,336                   |    | 56,626,415 |  |  |
|   |           |                              |    |            |  |  |
| FFO attributable to common stockholders per diluted share           | \$        | 0.41                         | \$ | 0.47       |  |  |
| Core FFO attributable to common stockholders per diluted share      | \$        | 0.45                         | \$ | 0.52       |  |  |

(1) Spin related primarily consist of attorney fees and accountant fees related to the Separation and the Distribution and the Company's start-up activities.

(2) The Company has revised its definition of Core FFO beginning in 2023 and has applied this change retrospectively for comparison purposes.

(3) Dilutive securities include unvested restricted stock units. Such shares are not included when calculating net loss per diluted share applicable to the Company for the three months ended March 31, 2023 and 2022 as the effect would be antidilutive.

## Liquidity and Capital Resources

#### General

Our principal liquidity needs for the next twelve months are to: (i) fund operating expenses; (ii) pay interest on our debt; (iii) repay or refinance the Term Loan Facility (as defined below) which is scheduled to mature on November 12, 2023; (iv) pay dividends to our stockholders; (v) fund capital expenditures and leasing costs at properties we own; and (vi) fund new acquisitions, including acquisitions related to the Arch Street Joint Venture. We believe that our principal sources of short-term liquidity, which are our cash and cash equivalents on hand, cash flows from operations, proceeds from real estate dispositions, and borrowings under the Revolving Facility, are sufficient to meet our liquidity needs for the next twelve months. As of March 31, 2023, we had \$23.8 million of cash and cash equivalents and \$425.0 million of borrowing capacity under the Revolving Facility.

Our principal liquidity needs beyond the next twelve months are to: (i) repay or refinance debt at or prior to maturity; (ii) pay dividends to our stockholders; (iii) fund capital expenditures and leasing costs at properties we own; and (iv) fund new acquisitions, including acquisitions related to the Arch Street Joint Venture. We generally believe we will be able to satisfy these liquidity needs by a combination of cash flows from operations, borrowings under the Revolving Facility, proceeds from real estate dispositions, new borrowings such as bank term loans or other secured or unsecured debt, and issuances of equity securities. We believe we will be successful in either repaying or refinancing our debt obligations at or prior to maturity, but we cannot provide any assurance we will be able to do so. Our ability to refinance debt, raise capital and/or sell assets will be affected by various factors existing at the relevant time, such as capital and credit market conditions, the state of the national and regional economies, commercial real estate market conditions, available interest rate levels, the lease terms for and equity in and value of any related collateral, our financial condition and the operating history of the collateral, if any.

## **Credit Agreements**

## Summary

The following is a summary of the interest rate and scheduled maturities of our consolidated debt obligations as of March 31, 2023 (in thousands):

|                                  |               |               | Principal Amounts Due During the Years Ending December 31, |       |           |      |      |      |            |
|----------------------------------|---------------|---------------|--|-------|-----------|------|------|------|------------|
|                                  | Interest Rate | Maturity      | Total  | 202   | 3         | 2024 | 2025 | 2026 | 2027       |
| Credit facility revolver (1)(2)  | SOFR + 2.60%  | November 2024 | \$ —   | \$    | — \$      | _    | \$ — | \$ — | \$         |
| Credit facility term loan (1)(3) | SOFR + 2.60%  | November 2023 | 175,000  | 1     | 175,000   | —    | —    | _    | _          |
| Mortgages payable (4)            | 4.971 %       | February 2027 | 355,000  |       | —         | —    | —    | —    | 355,000    |
| Total                            |               |               | \$ 530,000   | \$ 17 | 75,000 \$ | _    | \$   | \$   | \$ 355,000 |

(1) Includes interest rate margin of 2.50% plus SOFR adjustment of 0.10%.

(2) As of March 31, 2023, we did not have any amounts outstanding under our \$425.0 million Revolving Facility.

(3) As of March 31, 2023, we had \$175.0 million of variable rate debt on the Term Loan Facility effectively fixed through the use of interest rate swap agreements.

(4) The table above does not include mortgage notes associated with the Arch Street Joint Venture of \$136.7 million as of March 31, 2023.

## Credit Agreement Obligations

In connection with the Separation and the Distribution, on November 12, 2021, we, as parent, and Orion OP, as borrower, entered into (i) a credit agreement (the "Revolver/Term Loan Credit Agreement") providing for a three-year, \$425.0 million senior revolving credit facility (the "Revolving Facility"), including a \$25.0 million letter of credit sub-facility, and a two-year, \$175.0 million senior term loan facility (the "Term Loan Facility" and collectively with the Revolving Facility, the "Revolver/Term Loan Facilities") with Wells Fargo Bank, National Association, as administrative agent, and the lenders and issuing banks party thereto and (ii) a credit agreement (the "Bridge Credit Agreement," and together with the Revolver/Term Loan Credit Agreement, the "Credit Agreements") providing for a 6-month, \$355.0 million senior bridge term loan facility (the "Facilities") with Wells Fargo Bank, National Association, as administrative agent, the "Facilities") with Wells Fargo Bank, National Association, as administrative agent, and the lenders and issuing banks party thereto and (ii) a credit agreement (the "Bridge Credit Agreement," and together with the Revolver/Term Loan Facilities, the "Facilities") with Wells Fargo Bank, National Association, as administrative agent, and the lenders party thereto. The Term Loan Facility is scheduled to mature on November 12, 2023, and the Revolving Facility is scheduled to mature on November 12, 2024. We expect to extend, repay or refinance (or some combination of the foregoing) the Revolver/Term Loan Facilities on or prior to maturity, but we cannot provide any assurance we will be able to do so on favorable terms, in a timely manner, or at all.

In February 2022, as further described below, we refinanced the Bridge Facility in full with the \$355.0 million CMBS Loan (defined below), and the Bridge Credit Agreement was terminated.

As of March 31, 2023, the Company had approximately \$530.0 million of total consolidated debt outstanding, consisting of a \$355.0 million CMBS Loan and \$175.0 million borrowed under our Term Loan Facility. As of March 31, 2023, we did not have any amounts outstanding under our \$425.0 million Revolving Facility. In addition, the Company's pro rata share of the mortgage notes of the Arch Street Joint Venture was \$27.3 million as of March 31, 2023.

The interest rate applicable to the loans under the Revolver/Term Loan Facilities was initially determined, at the election of Orion OP, on the basis of LIBOR or a base rate, in either case, plus an applicable margin. On December 1, 2022, we, as parent, and Orion OP, as borrower, entered into that certain First Amendment to the Revolver/Term Loan Credit Agreement (the



"Amendment"). The Amendment, among other things, (i) changed the benchmark rate under the Revolver/Term Loan Credit Agreement for borrowings from LIBOR to SOFR (the secured overnight financing rate as administered by the Federal Reserve Bank of New York), subject to certain adjustments specified in the Revolver/Term Loan Credit Agreement, and (ii) updated certain other provisions regarding successor interest rates to LIBOR. Following the effectiveness of the Amendment, the interest rate applicable to the loans under the Revolver/Term Loan Facilities may be determined, at the election of Orion OP, on the basis of Daily Simple SOFR, Term SOFR or a base rate, in the case of a SOFR loan, plus a SOFR adjustment of 0.10% per annum, and in the case of a SOFR loan or a base rate loan, plus an applicable margin. This applicable margin was not adjusted as a result of the Amendment other than the change from LIBOR to SOFR and is now (1) in the case of the Revolving Facility, 2.50% for SOFR loans and 1.50% for base rate loans. Loans under the Revolver/Term Loan Facilities may be reduced, at any time, in whole or in part, without premium or penalty (except for LIBOR breakage costs).

As of March 31, 2023, the interest rate per annum under our Term Loan was swapped to a fixed rate of 3.17%.

To the extent that amounts under the Revolving Facility remain unused, Orion OP is required to pay a quarterly commitment fee on the unused portion of the Revolving Facility in an amount equal to 0.25% per annum of the unused portion of the Revolving Facility.

The Revolver/Term Loan Facilities are guaranteed pursuant to a Guaranty (the "Revolver/Term Loan Guaranty") by us and, subject to certain exceptions, substantially all of Orion OP's existing and future subsidiaries (including substantially all of its subsidiaries that directly or indirectly own unencumbered real properties), other than certain joint ventures and subsidiaries that own real properties subject to certain other indebtedness (such subsidiaries of Orion OP, the "Subsidiary Guarantors").

The Revolver/Term Loan Facilities are secured by, among other things, first priority pledges of the equity interests in the Subsidiary Guarantors.

#### Revolver/Term Loan Facilities Covenants

The Revolver/Term Loan Facilities require that Orion OP comply with various covenants, including covenants restricting, subject to certain exceptions, liens, investments, mergers, asset sales and the payment of certain dividends. In addition, the Revolver/Term Loan Facilities require that Orion OP satisfy certain financial covenants. The following is a summary of financial covenants for the Company's Revolver/Term Loan Facilities and the Company's compliance therewith, as calculated per the terms of the Revolver/Term Loan Credit Agreement. These calculations are presented to show the Company's compliance with the financial covenants and are not measures of the Company's liquidity or performance.

| Revolver/Term Loan Facilities Financial Covenants                | Required               | March 31, 2023 |  |
|--|------------------------|----------------|--|
| Ratio of total indebtedness to total asset value                 | ≤ 60%                  | 33.0%          |  |
| Ratio of adjusted EBITDA to fixed charges                        | ≥ 1.5x                 | 4.44x          |  |
| Ratio of secured indebtedness to total asset value               | $\leq$ 45%             | 22.4%          |  |
| Ratio of unsecured indebtedness to unencumbered asset value      | $\leq 60\%$            | 15.4%          |  |
| Ratio of unencumbered adjusted NOI to unsecured interest expense | $\geq 2.00 \mathrm{x}$ | 12.85x         |  |

As of March 31, 2023, Orion OP was in compliance with these financial covenants.

The Revolver/Term Loan Facilities include customary representations and warranties of us and Orion OP, which must be true and correct in all material respects as a condition to future extensions of credit under the Revolver/Term Loan Facilities. The Revolver/Term Loan Facilities also include customary events of default, the occurrence of which, following any applicable grace period, would permit the lenders to, among other things, declare the principal, accrued interest and other obligations of Orion OP under the Revolver/Term Loan Facilities to be immediately due and payable and foreclose on the collateral securing the Revolver/Term Loan Facilities.

## CMBS Loan

On February 10, 2022, certain indirect subsidiaries of the Company (the "Mortgage Borrowers") obtained a \$355.0 million fixed rate mortgage loan (the "CMBS Loan") from Wells Fargo Bank, National Association (together with its successor, the "Lender"), which is secured by the Mortgage Borrowers' fee simple or ground lease interests in 19 properties owned indirectly by the Company (collectively, the "Mortgaged Properties"). During March 2022, Wells Fargo effected a securitization of the CMBS Loan. The CMBS Loan bears interest a fixed rate of 4.971% per annum and matures on February 11, 2027.

The CMBS Loan requires monthly payments of interest only and all principal is due at maturity. The proceeds of the CMBS Loan were used to repay the Bridge Facility. Upon closing of the CMBS Loan, the Mortgage Borrowers funded \$35.5 million of loan reserves primarily for future rent concessions and tenant improvement allowances under the leases with respect to the 19 Mortgaged Properties. These amounts, as well as the transaction expenses incurred in connection with the CMBS Loan, were funded with cash on hand and borrowings under the Company's Revolving Facility.

The CMBS Loan is secured by, among other things, first priority mortgages and deeds of trust granted by the Mortgage Borrowers and encumbering the Mortgaged Properties.

The CMBS Loan is generally not freely prepayable by the Mortgage Borrowers without payment of certain prepayment premiums and costs. The CMBS Loan may be prepaid in whole, but not in part, except as provided in the loan agreement governing the CMBS Loan (the "CMBS Loan Agreement"), at any time following the Prepayment Lockout Release Date (as defined in the CMBS Loan Agreement) (generally two years after the CMBS Loan has been fully securitized), subject to the payment of a yield maintenance premium and the satisfaction of other terms and conditions set forth in the CMBS Loan Agreement. Further, releases of individual properties are permitted in connection with an arms' length third party sale upon repayment of the Release Price (as defined in the CMBS Loan Agreement) for the applicable individual property and subject to payment of the applicable yield maintenance premium and the satisfaction of other terms and conditions set forth rems and conditions set forth in the CMBS Loan Agreement) for the applicable individual property and subject to payment of the applicable yield maintenance premium and the satisfaction of other terms and conditions set forth in the CMBS Loan Agreement.

The CMBS Loan Agreement also contains customary cash management provisions, including certain trigger events (such as failure of the Mortgage Borrowers to satisfy a minimum debt yield) which allow the Lender to retain any excess cash flow as additional collateral for the Loan, until such trigger event is cured.

In connection with the CMBS Loan Agreement, the Company (as the guarantor) delivered a customary non-recourse carveout guaranty to the Lender (the "Guaranty"), under which the Company guaranteed the obligations and liabilities of the Mortgage Borrowers to the Lender with respect to certain non-recourse carveout events and the circumstances under which the CMBS Loan will be fully recourse to the Mortgage Borrowers, and which includes requirements for the Company to maintain a net worth of no less than \$355.0 million and liquid assets of no less than \$10.0 million, in each case, exclusive of the values of the collateral for the CMBS Loan. As of March 31, 2023, the Company was in compliance with these financial covenants.

The Mortgage Borrowers and the Company also provided a customary environmental indemnity agreement, pursuant to which the Mortgage Borrowers and the Company agreed to protect, defend, indemnify, release and hold harmless the Lender from and against certain environmental liabilities relating to the Mortgaged Properties.

The CMBS Loan Agreement includes customary representations, warranties and covenants of the Mortgage Borrowers and the Company. The CMBS Loan Agreement also includes customary events of default, the occurrence of which, following any applicable grace period, would permit the Lender to, among other things, declare the principal, accrued interest and other obligations of the Mortgage Borrowers to be immediately due and payable and foreclose on the Mortgaged Properties.

#### Arch Street Warrants

On November 12, 2021, in connection with the Distribution, Orion OP entered into an amendment and restatement of the limited liability agreement (the "LLCA") for the Arch Street Joint Venture with the Arch Street Partner, an affiliate of Arch Street Capital Partners, pursuant to which the Arch Street Partner consented to the transfer of the equity interests of the Arch Street Joint Venture previously held by VEREIT Real Estate, L.P. to Orion OP.

Also on November 12, 2021, in connection with the entry into the LLCA, the Company granted the Arch Street Partner and Arch Street Capital Partners warrants to purchase up to 1,120,000 shares of our common stock (the "Arch Street Warrants"). The Arch Street Warrants entitle the respective holders to purchase shares of our common stock at a price per share equal to \$22.42, at any time. The Arch Street Warrants may be exercised, in whole or in part, through a cashless exercise, in which case the holder would receive upon such exercise the net number of shares of our common stock determined according to the formula set forth in the Arch Street Warrants. The Arch Street Warrants expire on the earlier of (a) ten years after issuance and (b) if the Arch Street Joint Venture is terminated, the later of the termination of the Arch Street Joint Venture and seven years after issuance.

In accordance with our obligation under the Arch Street Warrants, on November 2, 2022, we filed with the SEC a registration statement on Form S-3 for the registration, under the Securities Act, of the shares of our common stock issuable upon exercise of the Arch Street Warrants, and the registration statement was declared effective by the SEC on November 14, 2022. We will use our commercially reasonable efforts to maintain the effectiveness of the registration statement, and a current prospectus relating thereto, until the earlier of (a) the expiration of the Arch Street Warrants, or (b) the shares issuable upon such exercise become freely tradable under United States federal securities laws by anyone who is not an affiliate (as such term is defined in Rule 144 under the Securities Act (or any successor rule)) of us. The holders of the Arch Street Warrants will also remain subject to the ownership limitations pursuant to our organizational documents.

## **Right of First Offer Agreement**

In connection with the entry into the LLCA, we and the Arch Street Joint Venture entered into that certain Right of First Offer Agreement (the "ROFO Agreement"), dated November 12, 2021, pursuant to which, subject to certain limitations, we agreed not to acquire or purchase a fee simple or ground leasehold interest in any office real property, including by way of an acquisition of equity interests, within certain investing parameters without first offering the property for purchase to the Arch Street Joint Venture. The ROFO Agreement will expire upon the earlier of (1) the third anniversary of its execution, (2) the date on which the Arch Street Joint Venture is terminated or (3) the date on which the Arch Street Joint Venture's gross book value of assets is below \$50.0 million. If the Arch Street Joint Venture decides not to acquire any such property, we may seek to acquire the property independently, subject to certain restrictions. We do not anticipate that the ROFO Agreement will have a material impact on our ability to acquire additional real estate investments, although it could result in us acquiring future properties through the Arch Street Joint Venture rather than as sole owner.

## **Derivatives and Hedging Activities**

During the year ended December 31, 2021, the Company entered into interest rate swap agreements with an aggregate notional amount of \$175.0 million, effective on December 1, 2021 and terminating on November 12, 2023, which were designated as cash flow hedges, in order to hedge interest rate volatility with respect to the Company's borrowings under the Term Loan Facility. During the year ended December 31, 2022, in connection with the transition of the benchmark rate for borrowings under the Revolver/Term Loan Credit Agreement from LIBOR to SOFR, the Company terminated the interest rate swap agreements that had been entered into during the year ended December 31, 2021, and entered into new interest rate swap agreements with an aggregate notional amount of \$175.0 million, effective on December 1, 2022 and terminating on November 12, 2023, which were designated as cash flow hedges, to hedge interest rate volatility with respect to the Company's borrowings under the Term Loan Facility.

## Dividends

We have been operating in a manner so as to qualify and have elected to be taxed as a REIT for U.S. federal income tax purposes beginning with our taxable year ended December 31, 2021. We intend to make regular distributions to our stockholders to satisfy the requirements to maintain our qualification as a REIT.

During the three months ended March 31, 2023, the Company's Board of Directors declared quarterly cash dividends on shares of our common stock as follows:

| _ | Declaration Date | Record Date    | Paid Date      | Distributions Per Share |  |  |  |
|---|------------------|----------------|----------------|-------------------------|--|--|--|
|   | March 7, 2023    | March 31, 2023 | April 17, 2023 | \$0.10                  |  |  |  |

On May 8, 2023, the Company's Board of Directors declared a quarterly cash dividend of \$0.10 per share for the second quarter of 2023, payable on July 17, 2023, to stockholders of record as of June 30, 2023.

Our dividend policy is established at the discretion of the Company's Board of Directors and future dividends may be funded from a variety of sources. In particular, we expect that, initially, our dividends will exceed our net income under U.S. GAAP because of non-cash expenses, mainly depreciation and amortization expense, which are included in net income. To the extent that our funds available for distribution are less than the amount we must distribute to our stockholders to satisfy the requirements to maintain our qualification as a REIT, we may consider various means to cover any such shortfall, including borrowing under our Revolving Facility or other loans, selling certain of our assets or using a portion of the net proceeds we receive from future offerings of equity, equity-related securities or debt securities or declaring share dividends. In addition, our organizational documents permit us to issue shares of preferred equity that could have a preference on dividends, and if we do, the dividend preference on the preferred equity could limit our ability to pay dividends to the holders of our common stock.

#### Universal Shelf Registration Statement

On November 2, 2022, the Company filed a universal shelf registration statement on Form S-3 (the "Universal Shelf") with the SEC, and the Universal Shelf was declared effective by the SEC on November 14, 2022. Pursuant to the Universal Shelf, the Company is able to offer and sell from time to time in multiple transactions, up to \$750.0 million of the Company's securities, including through "at the market" offering programs or firm commitment underwritten offerings. These securities may include shares of the Company's common stock, shares of the Company's preferred stock, depository shares representing interests in shares of the Company's preferred stock, debt securities, warrants to purchase shares of the Company's common stock or shares of the Company's preferred stock and units consisting of two or more shares of common stock, shares of preferred stock, depository shares.

## ATM Program

In November 2022, the Company established, as part of its Universal Shelf, an "at the market" offering program for its common stock (the "ATM Program"). Pursuant to the ATM Program, the Company may from time to time offer and sell shares of its common stock, having an aggregate offering price of up to \$100.0 million. Such offers or sales of shares of the Company's common stock may be made in privately negotiated transactions, including block trades, brokers' transactions that are deemed to be "at the market" offerings as defined in Rule 415 under the Securities Act, including sales made directly on the New York Stock Exchange, or through forward transactions under separate master forward sale confirmations and related supplemental confirmations for the sale of shares of the Company's common stock on a forward basis. As of March 31, 2023, we had not sold any shares of common stock pursuant to the ATM Program.

Net proceeds from the securities issued, if any, may be used for general corporate purposes, which may include funding potential acquisitions and repaying outstanding indebtedness. The Company has no immediate plans to issue any securities for capital raising purposes pursuant to the Universal Shelf or otherwise.

#### Share Repurchase Program

On November 1, 2022, the Company's Board of Directors authorized the repurchase of up to \$50.0 million of the Company's outstanding common stock until December 31, 2025, as market conditions warrant (the "Share Repurchase Program"). Repurchases may be made through open market purchases, privately negotiated transactions, structured or derivative transactions, including accelerated stock repurchase transactions, or other methods of acquiring shares in accordance with applicable securities laws and other legal requirements. The Share Repurchase Program does not obligate the Company to make any repurchases at a specific titue or in a specific situation. Repurchases are subject to prevailing market conditions, the trading price of the Company's common stock, the Company's liquidity and anticipated liquidity needs, financial performance and other conditions. Shares of common stock repurchased by the Company under the Share Repurchase Program, if any, will be returned to the status of authorized but unissued shares of common stock. The Company did not repurchase any shares under the Share Repurchase Program during the three months ended March 31, 2023, and it has not repurchased any shares under the Share Repurchase Program during the Share Repurchase Program through May 9, 2023.

#### Cash Flow Analysis for the Three Months Ended March 31, 2023

The following table summarizes the changes in cash flows for the three months ended March 31, 2023 and 2022 (in thousands):

|   |   | Three Months Ended March 31, |    |         | 2023 vs 2022 |                     |  |
|---|---|------------------------------|----|---------|--------------|---------------------|--|
|   | _ | 2023                         |    | 2022    |              | Increase/(Decrease) |  |
| Net cash provided by operating activities           | 5 | \$ 11,441                    | \$ | 28,153  | \$           | (16,712)            |  |
| Net cash provided by (used in) investing activities | 5 | \$ (2,467)                   | \$ | (1,235) | \$           | (1,232)             |  |
| Net cash used in financing activities               | 5 | \$ (5,844)                   | \$ | (2,168) | \$           | (3,676)             |  |

Net cash provided by operating activities decreased \$16.7 million during the three months ended March 31, 2023, compared to the three months ended March 31, 2022, primarily due to a decrease in accounts payable, accrued expenses and other liabilities, net and an increase in accounts receivable, net and other assets, net, and a decrease in income overall due to dispositions, vacancies, and timing and nature of certain operating costs.

Net cash used in investing activities increased \$1.2 million during the three months ended March 31, 2023, compared to the three months ended March 31, 2022. The change was primarily due to an increase in capital expenditures and leasing costs associated with lease renewals.

Net cash used in financing activities increased \$3.7 million during the three months ended March 31, 2023, compared to the three months ended March 31, 2022, primarily due to payments of dividends to stockholders during the three months ended March 31, 2023 and net proceeds from the Company's Revolving Facility during the three months ended March 31, 2022, partially offset by decreased payments of deferred financing costs during the three months ended March 31, 2023.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

See information appearing under the caption "Liquidity and Capital Resources" appearing in "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations" in this Quarterly Report on Form 10-Q.

## Market Risk

The market risk associated with financial instruments and derivative financial instruments is the risk of loss from adverse changes in market prices or interest rates. Our market risk arises primarily from interest rate risk relating to variable-rate borrowings. To meet our short and long-term liquidity requirements, we borrow funds at a combination of fixed and variable rates. Our interest rate risk management objectives are to limit the impact of interest rate changes on earnings and cash flows and to manage our overall borrowing costs. To achieve these objectives, from time to time, we may enter into interest rate hedge contracts such as swaps, caps, collars, treasury locks, options and forwards in order to mitigate our interest rate risk with respect to various debt instruments. We would not hold or issue these derivative contracts for trading or speculative purposes.

## Interest Rate Risk

As of March 31, 2023, our debt included fixed-rate debt, with a fair value and carrying value of \$338.4 million and \$355.0 million, respectively. Changes in market interest rates on our fixed-rate debt impact the fair value of the debt, but they have no impact on interest incurred or cash flow. For instance, if interest rates rise 100 basis points, and the fixed-rate debt balance remains constant, we expect the fair value of our debt to decrease, the same way the price of a bond declines as interest rates rise. The sensitivity analysis related to our fixed-rate debt assumes an immediate 100 basis point move in interest rates from March 31, 2023 levels, with all other variables held constant. A 100 basis point increase in market interest rates would result in a decrease in the fair value of our fixed-rate debt of \$11.2 million. A 100 basis point decrease in market interest rates would result in an increase in the fair value of our fixed-rate debt of \$11.7 million.

As of March 31, 2023, our debt included variable-rate debt that was swapped-to-fixed through the use of derivative instruments with a fair value and carrying value of \$175.0 million. The sensitivity analysis related to our variable-rate debt that was swapped-to-fixed assumes an immediate 100 basis point move in interest rates from March 31, 2023 levels and excludes the impact of the derivative instrument, with all other variables held constant. A 100 basis point increase in variable interest rates would result in a decrease in the fair value of our variable-rate debt that was swapped-to-fixed of less than \$0.1 million. A 100 basis point decrease in variable interest rates would result in an increase in the fair value of our variable-rate debt that was swapped-to-fixed of less than \$0.1 million.



As of March 31, 2023, we did not have any outstanding variable-rate debt that was not swapped-to-fixed through the use of derivative instruments. See Note 6 – Debt, Net to our consolidated financial statements.

As of March 31, 2023, our interest rate swaps had a fair value that resulted in net assets of 4.5 million. See Note 7 – Derivatives and Hedging Activities to our consolidated financial statements for further discussion.

As the information presented above includes only those exposures that existed as of March 31, 2023, it does not consider exposures or positions arising after that date. The information presented herein has limited predictive value. Future actual realized gains or losses with respect to interest rate fluctuations will depend on cumulative exposures, hedging strategies employed and the magnitude of the fluctuations.

These amounts were determined by considering the impact of hypothetical interest rate changes on our borrowing costs and assume no other changes in our capital structure.

#### Credit Risk

Concentrations of credit risk arise when a number of tenants are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations, including those to the Company, to be similarly affected by changes in economic conditions. The Company is subject to tenant, geographic and industry concentrations. See "Item 1. Business" in the Company's Annual Report on Form 10-K for the year ended December 31, 2022. Any downturn of the economic conditions in one or more of these tenants, geographies or industries could result in a material reduction of our cash flows or material losses to us.

The factors we consider in determining the credit risk of our tenants include, but are not limited to: payment history; credit status and change in status (credit ratings for public companies are used as a primary metric); change in tenant space needs (*i.e.*, expansion/downsize); tenant financial performance; economic conditions in a specific geographic region; and industry specific credit considerations. We believe that the credit risk of our portfolio is reduced by the high quality and diversity of our existing tenant base, reviews of prospective tenants' risk profiles prior to lease execution and consistent monitoring of our portfolio to identify potential problem tenants.

#### Item 4. Controls and Procedures.

## **Disclosure Controls and Procedures**

We maintain disclosure controls and procedures that are designed to provide reasonable assurance that information required to be disclosed in our reports under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms, and that such information is accumulated and communicated to us, including our chief executive officer and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, we recognize that no controls and procedures, no matter how well designed and operated, can provide absolute assurance of achieving the desired control objectives.

As required by Rules 13a-15(b) and 15d-15(b) of the Exchange Act, an evaluation was conducted under the supervision and with the participation of our management, including our chief executive officer and chief financial officer, of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of March 31, 2023. Based on this evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures, as of March 31, 2023, were effective at a reasonable assurance level.

## Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act of 1934) during the three months ended March 31, 2023 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

## Item 1. Legal Proceedings.

As of the end of the period covered by this Quarterly Report on Form 10-Q, we are not a party to, and none of our properties are subject to, any material pending legal proceedings.



## Item 1A. Risk Factors.

There have been no material changes to the risk factors previously disclosed in Part I, Item 1A. "Risk Factors" of the Company's Annual Report on Form 10-K for the year ended December 31, 2022.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

None.

## Item 3. Defaults Upon Senior Securities.

None.

# Item 4. Mine Safety Disclosures.

Not applicable.

# Item 5. Other Information.

None.

## Item 6. Exhibits.

The following exhibits are included, or incorporated by reference, in this Quarterly Report on Form 10-Q for the period ended March 31, 2023 (and are numbered in accordance with Item 601 of Regulation S-K):

| Exhibit No.   | Description  |  |  |
|---|--|--|--|
| 31.1*   | Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |  |  |
| 31.2*   | Certification of Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |  |  |
| 32.1*   | Certification of Chief Executive Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |  |  |
| 32.2*   | Certification of Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |  |  |
| 101.SCH** Inline XBRL Taxonomy Extension Schema Document. |  |  |  |
| 101.CAL**   | Inline XBRL Taxonomy Extension Calculation Linkbase Document.  |  |  |
| 101.DEF**   | Inline XBRL Taxonomy Extension Definition Linkbase Document.   |  |  |
| 101.LAB**   | Inline XBRL Taxonomy Extension Label Linkbase Document.  |  |  |
| 101.PRE**   | Inline XBRL Taxonomy Extension Presentation Linkbase Document.   |  |  |
| 104**   | Cover Page Interactive Data File (formatted as Inline XBRL with applicable taxonomy extension information contained in Exhibits 101.*).  |  |  |

\* Filed herewith

\*\* In accordance with Item 601(b)(32) of Regulation S-K, this Exhibit is not deemed "filed" for purposes of Section 18 of the Exchange Act or otherwise subject to the liabilities of that section. Such certifications will not be deemed incorporated by reference into any filing under the federal securities laws, Section 27A of the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that the registrant specifically incorporates it by reference.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this Quarterly Report on Form 10-Q to be signed on its behalf by the undersigned thereunto duly authorized.

# **Orion Office REIT Inc.**

By: /s/ Gavin B. Brandon

Gavin B. Brandon Chief Financial Officer, Executive Vice President and Treasurer

Dated: May 9, 2023

## ORION OFFICE REIT INC. CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO RULES 13a-14(a) AND 15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Paul H. McDowell, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Orion Office REIT Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2023

/s/ Paul H. McDowell Paul H. McDowell Chief Executive Officer and President (Principal Executive Officer)

## ORION OFFICE REIT INC. CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO RULES 13a-14(a) AND 15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Gavin Brandon, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Orion Office REIT Inc.;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date:

May 9, 2023

/s/ Gavin B. Brandon

Gavin B. Brandon Chief Financial Officer, Executive Vice President and Treasurer (Principal Financial Officer)

## ORION OFFICE REIT INC. CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Orion Office REIT Inc. (the "Company") for the period ended March 31, 2023 (the "Report"), I, Paul H. McDowell, Chief Executive Officer of the Company, certify to my knowledge, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 9, 2023

/s/ Paul H. McDowell Paul H. McDowell Chief Executive Officer and President

(Principal Executive Officer)

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

## ORION OFFICE REIT INC. CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Orion Office REIT Inc. (the "Company") for the period ended March 31, 2023 (the "Report"), I, Gavin Brandon, Executive Vice President and Chief Financial Officer of the Company, certify to my knowledge, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 9, 2023

/s/ Gavin B. Brandon Gavin B. Brandon Chief Financial Officer, Executive Vice President and Treasurer (Principal Financial Officer)

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.